



June 22, 2023

**TO:** THE DISTRICT BOARD OF TRUSTEES OF VALENCIA COLLEGE

**FROM:** DR. KATHLEEN PLINSKE  
President

**RE:** AWARD OF CA 2023-29, OUTSIDE AIR HANDLER UNIT REPLACEMENT, BLDG 1 & 2, WEST CAMPUS

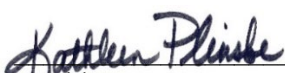
As part of Florida's 2022 General Appropriations Act, Valencia College was awarded \$17,571,279 of federal SFRF funds to address deferred building maintenance challenges. Using a portion of the funding, the College intends to replace the Air Handler Units (AHU) in Buildings 1 & 2 of the West Campus.

Valencia used the Cooperative Agreement process in furtherance of this procurement matter. As permitted by applicable Florida law, this procurement method allows the College to locate existing public entity contracts for such services that contain negotiated pricing rates, without the necessity of conducting a more formal competitive solicitation. A thorough review of available options for replacement of the outside air handlers was completed by Valencia staff and two firms already providing to the College services related to CA 2023-29, MSI-Mechanical Services and TRANE U.S. Inc., to ensure adherence to College standards and preferred project timelines. The two vendors were asked to leverage national cooperative agreements to provide pricing to the College. In accordance with established College process, the Procurement Department, along with the Operations Manager of Energy Efficiency, reviewed the bids for adherence to scope of work and pricing. MSI-Mechanical Services provided the College with the best overall price.

In accordance with applicable law and College policy, Valencia leveraged Lake County Schools Contract, ITB # 20-0405-B-AR, Chiller Preventative Maintenance HVAC Repair, New – Equipment Purchase and Installation with MSI-Mechanical Services to purchase and install the air handlers for a total cost of \$963,998. The project provides a turnkey solution which includes, but is not limited to, demolition and removal of existing air handlers and installation of new units.

**RECOMMENDED ACTION:**

The President recommends that the District Board of Trustees authorize the College to enter into an agreement with MSI-Mechanical Services for the replacement of two air handlers at the West Campus at a total cost of \$963,998, as presented.

  
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President