



February 27, 2019

**TO:** THE DISTRICT BOARD OF TRUSTEES  
Of VALENCIA COLLEGE

**FROM:** SANFORD C. SHUGART  
President

**RE:** AWARD OF RFQ F2018-23 FOR WEST CAMPUS, BUILDING 5 COMMUNICATIONS  
CENTER RENOVATION CONTRACT

On January 7, 2019 the College issued a Request for Quote F2018-23 to general contractors (as previously prequalified by the District Board of Trustees pursuant to RFQu 2018-05) for the renovation of the Communications Center, on West Campus Building 5 based on plans and specifications prepared by Hunton Brady Architects.

On January 29, 2019 the following five (5) companies submitted sealed bids:

Olerich Construction  
Foresight Construction  
Johnson-Laux Construction  
Charles Perry Partners Inc  
Wharton-Smith Inc.

Facilities staff met with the three lowest bidders (Olerich Construction, Foresight Construction and, Johnson-Laux Construction) to review the quotes for responsiveness, completeness and price. All three firms' quotes were found to be materially responsive and complete. Johnson-Laux Construction's quote was found to be the lowest and most competitive submitted bid (Bid Total is \$1,036,964).

**RECOMMENDATION:**

The President recommends that the District Board of Trustees of Valencia College award the contract for the West Campus Building 5 Communications Center Renovation to Johnson-Laux Construction, subject to the negotiation of a mutually agreeable contract. Should the College not be able to negotiate a mutually agreeable contract with Johnson-Laux Construction, negotiations will cease and negotiations may commence with Olerich Construction, the next ranked firm, and so on until a fair, competitive and reasonable agreement is reached; or in the alternative, at any time the college may choose to initiate a new solicitation.

  
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President