



June 26, 2019

**TO:** THE DISTRICT BOARD OF TRUSTEES  
OF VALENCIA COLLEGE

**FROM:** SANFORD C. SHUGART  
President

**RE:** AMATROL EQUIPMENT FOR THE MECHATRONICS INSTRUCTIONAL LAB  
IN DOWNTOWN CENTER FOR ACCELERATED TRAINING.

In 2018, the College was awarded a \$2.3 million grant from the State of Florida for the construction of, and purchase of equipment and scholarship support for, the downtown Orlando Center Accelerated Training (CAT) facility, which will be used to conduct advanced skills training, which includes a Mechatronics instructional lab.

To determine the Mechatronics instructional lab equipment needs, subject matter experts examined options with respect to the equipment, support, and curriculum that would best align with the goals of the program. After a thorough review, AMATROL Learning System was selected as the best choice to address effectively the needs of students. AMATROL was selected based on its competitive price, superior educational training systems, a strong Learning Management System (LMS) and curriculum designed to achieve the learning outcomes and certifications. The estimated cost of the AMATROL Learning Systems for the Mechatronics instructional lab (inclusive of equipment) is \$543,292. Because AMATROL uses exclusive distributors for specific states, if approved, the College would issue a purchase order to AMATROL's Florida distributor, D.C. Jaeger Corporation.

**RECOMMENDATION:**

The President recommends that the District Board of Trustees of Valencia College authorize the purchase of the AMATROL Learning Systems for the Mechatronics instructional lab through AMATROL's State of Florida distributor, D. C. Jaeger Corporation.

A handwritten signature in black ink, reading "Sanford C. Shugart". The signature is written in a cursive style.

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President