



June 24, 2020

TO: THE DISTRICT BOARD OF TRUSTEES
OF VALENCIA COLLEGE

FROM: SANFORD C. SHUGART
President

RE: SUBMISSION OF GRANT PROPOSALS

RECOMMENDED ACTION:

The President recommends that the District Board of Trustees of Valencia College approve the Submission of Grant Proposals, as presented.

A handwritten signature in black ink that reads "Sanford C. Shugart". The signature is written in a cursive style and is positioned above a horizontal line.

President

Campus Award Dashboard
Resource Development Monthly Report

Period of May 2020



| Department | Awards | Awards Value | Pending Grants | Pending Application Amount | |
|----------------------|--------|--------------|----------------|----------------------------|--|
| College Wide | 19 | \$34,575,165 | 2 | \$1,781,226 | |
| West Campus | 3 | \$1,130,616 | 0 | \$0 | |
| East Campus | 4 | \$3,395,722 | 1 | \$50,000 | |
| Osceola Campus | 6 | \$3,512,471 | 0 | \$0 | |
| Continuing Education | 10 | \$5,347,468 | 5 | \$4,236,159 | |
| Valencia Foundation | 12 | \$6,802,000 | 3 | \$163,000 | |
| | | | | | Total Awards: 54 |
| | | | | | Awards Value: \$54,763,442 |
| | | | | | Total Pending Grants: 11 |
| | | | | | Pending Application Amount: \$6,230,385 |

Resource Development Monthly Report: May, 2020
Report Period for the month of: May 1-31, 2020



Grant funding currently pending: 11 Grants \$ 6,230,385

Grant funding currently awarded/managed: 54 Grants \$ 54,763,442

| Department | Project Name | Grant Title | Funding Agency | Accountable Administrator | Awarded/Managed Amount | Application Amount |
|---------------------------|--|---|--|---------------------------|------------------------|---------------------|
| College Wide | Helios Foundation: State TSIC subaward: Central Florida Regional Scale Pilot | Subaward from State TSIC - Helios Prime Funder | Take Stock in Children - State Agency | Isis Artze Vega | \$100,000 | \$100,000 |
| | NSF LSAMP B2B ENGAGE | LSAMP | National Science Foundation (national science foundation) | Kathleen Plinske | \$1,499,968 | \$1,500,000 |
| | Aspen Institute/Siemens Award - Network Engineering Technology | Aspen Institute/Siemens Community College STEM Award | Aspen Institute | Isis Artze Vega | \$50,000 | \$50,000 |
| | Westgate Resorts Foundation: 2019 Career Exploration and Preparation Program for Horizons Scholars Program | Westgate Resorts Foundation: Strong Families Strong Workforce | Westgate Resorts Foundation | Isis Artze Vega | \$20,000 | \$23,000 |
| | TSIC Statewide Agency: Mini grant for Alumni Support | Take Stock in Children Mini Grant for TSIC Alumni | Take Stock in Children - State Agency | Isis Artze Vega | \$5,000 | \$5,000 |
| | DHHS SAMHSA 2018 Suicide Prevention/Behavioral Health | Department of Health and Human Services/ Substance Abuse and Mental Health Services Administration | Department of Health and Human Services | Joe Richardson | \$306,000 | \$306,000 |
| | Universal Orlando Foundation Art of Tomorrow Scholars | Universal Orlando Foundation | Universal Orlando Foundation | Wendy Givoglu | \$193,952 | \$193,952 |
| | US Dept of Education 2018 Defraying Costs of Enrolling Displaced Students Program | U.S Dept of Education 2018 Defraying Costs of Enrolling Displaced Students Program | Department of Education | Joe Richardson | \$1,220,638 | \$1,220,639 |
| | Siemens USA: ECPT and LSAMP Support | STEM@Siemens Work Experience Program 2019 | Siemens USA | Kathleen Plinske | \$20,000 | \$20,000 |
| | Wells Fargo Foundation: Programmatic Support for Valencia College Horizon Scholars Program | Wells Fargo Foundation Education Grants | Wells Fargo Foundation | Isis Artze Vega | \$15,000 | \$20,000 |
| | NEH Dialogues of the Experience of War Expanding the Conversation: Catharsis Across Campuses at Valencia College | NEH Dialogues on the Experience of War | National Endowment of the Humanities | Wendy Givoglu | \$91,517 | \$91,517 |
| | 2019/2020 FL DOE Legislative Funding for Horizon Scholars/TSIC | FL Dept of Education TSIC Legislative Funding | FL Dept of Education | Isis Artze Vega | \$180,695 | \$180,695 |
| | Westgate Resorts Foundation: 2020 Horizon Scholars Program - Pathways to Lifelong Success | Westgate Resorts Foundation: Strong Families Strong Workforce | Westgate Resorts Foundation | Isis Artze Vega | \$20,000 | \$23,000 |
| | Universal Orlando Foundation Art of Tomorrow Scholars Supplemental Funding | Universal Foundation Art of Tomorrow Supplemental funding | Universal Foundation | Wendy Givoglu | \$45,559 | \$97,624 |
| | Aspen Scholars - Paramedic Program | Aspen Institute Excellence and Equity in Community College STEM Award | Aspen Institute | Isis Artze Vega | Pending | \$50,000 |
| | FL DOE Carl D. Perkins Career & Technical Education 2019_2020 | The Strengthening Career and Technical Education for the 21st Century Act (Perkins V), Title I; Workforce Investment Act, Section 503, Florida Department of Education - Division of Career and Adult Education | Florida Department of Education | Isis Artze Vega | \$3,089,695 | \$3,089,695 |
| | Universal Orlando Foundation Art of Tomorrow Scholars Supplemental Funding 19/20 | Universal Foundation Art of Tomorrow 19/20 Supplemental Funding | Universal Foundation | Wendy Givoglu | \$31,438 | \$31,438 |
| | ED CARES Act HEERF - Section 18004(a)(2) - MSI Funding | Higher Education Emergency Relief Fund-Minority Serving Institutions CFDA Number 84.425L | Department of Education (Holly Clark Management and Program Analyst) | Loren Bender | Pending | \$1,731,226 |
| | ED CARES Act HEERF - Student Aid | Higher Education Emergency Relief Fund IHEs | Department of Education (Holly Clark Management and Program Analyst) | Loren Bender | \$13,841,102 | \$13,841,102 |
| | ED CARES Act HEERF - Institutional Portion | Higher Education Emergency Relief Fund-IHE/Institution | Department of Education (Holly Clark Management and Program Analyst) | Loren Bender | \$13,841,101 | \$13,841,101 |
| | TSIC Statewide Agency: 2020 Mini Grant Program for Horizon Scholars Alumni Support | TSIC 2020 Affiliate Mini Grant | Take Stock in Children - State Agency | Isis Artze Vega | \$3,500 | \$3,500 |
| College Wide Total | | | | | \$34,575,165 | \$36,419,489 |
| West Campus | Aspen Institute Siemens Technical Scholars | Siemens Technical Scholars | Siemens Foundation | Falecia Williams | \$17,500 | \$17,500 |
| | NSF: IUSE: Engagement in Engineering Pathways (E-Path) | Improving Undergraduate STEM education | National Science Foundation | Falecia Williams | \$213,116 | \$213,117 |
| | NSF ATE Building Energy & Automation Mangement (BEAM) | NSF Advanced Technological Education (ATE) Energy Management | National Science Foundation | Falecia Williams | \$900,000 | \$900,000 |
| West Campus Total | | | | | \$1,130,616 | \$1,130,617 |

Resource Development Monthly Report: May, 2020
Report Period for the month of: May 1-31, 2020



Grant funding currently pending: 11 Grants \$ 6,230,385

Grant funding currently awarded/managed: 54 Grants \$ 54,763,442

| Department | Project Name | Grant Title | Funding Agency | Accountable Administrator | Awarded/Managed Amount | Application Amount |
|-----------------------------------|---|--|---|---------------------------|------------------------|--------------------|
| East Campus | NSF SSTEM Valencia Engaging for Completion Through Opportunities in Research (VECTOR) | Scholarships in Science, Technology, Engineering, and Mathematics | National Science Foundation | Wendy Givoglu | \$650,000 | \$650,000 |
| | ED Title V Developing HSIs Strengthening Academic Advising and Transfer | Developing Hispanic-Serving Institutions (HSI) Program | Department of Education | Wendy Givoglu | \$2,625,000 | \$2,625,000 |
| | Florida Humanities 2020 Project: Votes4All | Florida Humanities Council: Community Project Grants | Florida Humanities Council | Wendy Givoglu | \$5,000 | \$5,000 |
| | ED Title V Developing HSIs Strengthening Academic Advising and Transfer Supplemental Funding | Department of Education, Developing Hispanic Serving Institutions Supplemental Funding | Department of Education | Wendy Givoglu | \$115,722 | \$115,722 |
| | NEA CARES Act Funding for Dance Department | National Endowment for the Arts CARES Act Funding | National Endowment for the Arts | Wendy Givoglu | Pending | \$50,000 |
| East Campus Total | | | | | \$3,395,722 | \$3,445,722 |
| Osceola Campus | USDA HSI Education Grants Program Project SALSA | Hispanic-Serving Institutions (HSI) Education Grants Program | Department of Agriculture | Kathleen Plinske | \$213,695 | \$275,000 |
| | NSF: ATE Valencia Osceola Campus Engineering Technology and Supply Chain Automation | Advanced Technology Education | National Science Foundation | Kathleen Plinske | \$225,000 | \$225,000 |
| | ED Title V Developing HSIs College to Careers | Developing Hispanic-Serving Institutions (HSI) Program | Department of Education | Kathleen Plinske | \$2,625,000 | \$2,625,000 |
| | Lake Nona Campus: NSF ATE BIO-SPARK | NSF Advanced Technological Education | National Science Foundation | Kathleen Plinske | \$293,976 | \$293,976 |
| | Lake Nona Campus: NSF ATE Mentor Connect 2018/2019 | 2018/2019 Mentor-Connect | National Science Foundation | Kathleen Plinske | \$4,800 | \$4,800 |
| | Lake Nona Campus: Lake Nona Land Company/Tavistock Lake Nona Education Ambassador | Tavistock Lake Nona Educational Ecosystem | Tavistock | Kathleen Plinske | \$150,000 | \$150,000 |
| Osceola Campus Total | | | | | \$3,512,471 | \$3,573,776 |
| Continuing Education | DOL: Youthbuild: Greater Orlando YouthBuild | YouthBuild | Department of Labor | Joe Battista | \$1,093,940 | \$1,093,940 |
| | Florida Job Growth Grant Application Workforce Training Downtown | Florida Department of Economic Opportunity Florida Job Growth Grant | Florida Department of Economic Opportunity | Joe Battista | \$2,320,000 | \$2,320,000 |
| | Valencia Foundation: Sustenance Support for YouthBuild Students | Valencia Foundation: Sustenance Support for YouthBuild Students | Valencia Foundation | Joe Battista | \$2,500 | \$2,500 |
| | City of Orlando Community Reinvestment Program: Elevating Family Sustainability Through Valencia Centers for Accelerated Training | City of Orlando Community Reinvestment Program | City of Orlando | Joe Battista | \$100,000 | \$113,120 |
| | US DOL Greater Orlando YouthBuild Construction Plus | US DOL YouthBuild | Department of Labor | Joe Battista | \$1,100,000 | \$1,100,000 |
| | Lockheed Martin Advanced Manufacturing Scholarships | Lockheed Martin | Lockheed Martin | Joe Battista | \$300,000 | \$300,000 |
| | City of Orlando Community Investment - Accelerated Skills Training and Language Programs | City of Orlando Community Investment Program | City of Orlando | Joe Battista | \$100,000 | \$100,000 |
| | Department of State Community College Initiative: Subaward NOVA 2019-2020 | DOS: Community College Initiative Subaward NOVA 2019-2020 | Department of State | Joe Battista | \$221,028 | \$221,028 |
| | FLDEO Florida Job Growth Grant WFTC | FLDEO Florida Job Growth Grant FY20 | Florida Department of Economic Opportunity and Enterprise Florida | Joe Battista | Pending | \$2,135,000 |
| | Lockheed Martin 2020 CAT Marketing and Recruiting | Lockheed Martin | Lockheed Martin | Joe Battista | \$10,000 | \$10,000 |
| | CareerSource Florida QRT - Timbers Resorts | Florida Flex Quick Response Training Program | CareerSource Florida | Joe Battista | Pending | \$11,156 |
| | FL DEO CDBG Disaster Recovery for Hurricane Irma | CDBG Disaster Recovery for Hurricane Irma Workforce Recovery Training Program | Florida Department of Economic Opportunity | Joe Battista | Pending | \$1,972,003 |
| | AACC AWMH Metallica Scholars | Metallica Scholars Initiative | American Association of Community Colleges | Joe Battista | \$100,000 | \$100,000 |
| | City of Orlando Community Investment Program FY20-21 : Accelerated Skills Training and English Language Programs | City of Orlando Community Reinvestment Program | City of Orlando | Joe Battista | Pending | \$100,000 |
| | Dept of State University & High School Guidance Counselor Training Workshop | U.S. Mission in Vietnam Public Affairs Section (PAS) | Department of State (U.S Department of State) | Joe Battista | Pending | \$18,000 |
| Continuing Education Total | | | | | \$5,347,468 | \$9,596,747 |

Resource Development Monthly Report: May, 2020
 Report Period for the month of: May 1-31, 2020



Grant funding currently pending: 11 Grants \$ 6,230,385

Grant funding currently awarded/managed: 54 Grants \$ 54,763,442

| Department | Project Name | Grant Title | Funding Agency | Accountable Administrator | Awarded/Managed Amount | Application Amount |
|----------------------------------|--|--|---|---------------------------|------------------------|---------------------|
| Valencia Foundation | Wells Fargo Take Stock in Children Scholarship and Event Support | Wells Fargo Foundation | Wells Fargo Foundation | Isis Artze Vega | \$15,000 | \$40,000 |
| | Helios Education Ecosystem Phase 2: Collaborative Build | Helios Education Foundation | Helios Education Foundation | Brandon McKelvey | \$6,400,000 | \$6,400,000 |
| | WestGate Resorts Foundation Collaborative Grant Hope2 | WestGate Resorts Foundation Collaboration Grant | Westgate Resorts Foundation (WestGate Resorts Foundation) | Isis Artze Vega | \$10,000 | \$25,000 |
| | Universal Orlando Foundation Support of TSIC at Memorial Middle School | Universal Orlando Foundation | Universal Orlando Foundation | Isis Artze Vega | \$200,000 | \$400,000 |
| | Westgate Resorts Foundation: Take Stock in Children - Pathways to Lifelong Success | Strong Families Strong Workforce | Westgate Resorts Foundation (WestGate Resorts Foundation) | Isis Artze Vega | \$20,000 | \$20,000 |
| | Institute of Real Estate Management | IREM® Foundation | IREM | Kathleen Plinske | \$25,000 | \$25,000 |
| | 2019 Orlando Magic Youth Foundation Support of Take Stock in Children | Orlando Magic Youth Foundation | Orlando Magic Youth Foundation | Isis Artze Vega | \$30,000 | \$30,000 |
| | Westgate Resorts Foundation 2019 Collaboration Grant Hope-2 | Westgate Resorts Foundation 2019 Collaboration Grant | Westgate Resorts Foundation | Isis Artze Vega | \$10,000 | \$10,000 |
| | Duke Energy Scholarships for FY 2020 | Duke Energy Foundation Powerful Communities: Workforce | Duke Energy Foundation | Geraldine Gallagher | \$75,000 | \$75,000 |
| | Rotary Club of Winter Park 2020 Scholarships | Rotary Club of Winter Park Grant | Rotary Club of Winter Park Charitable Foundation | Geraldine Gallagher | \$2,000 | \$3,739 |
| | IME Becas Higher Education Scholarship Program 2019 | IME Becas Higher Education | Institute for Mexicans Abroad | Geraldine Gallagher | \$5,000 | \$20,000 |
| | Lift Orlando - Horizons Scholars Program Scholarships | Lift Orlando Scholarships for HSP | Lift Orlando | Isis Artze Vega | Pending | \$63,000 |
| | Valley Bank - Horizons Scholars Program Scholarships for 2020 | Valley Bank Scholarships for HSP | Valley Bank | Isis Artze Vega | Pending | \$25,000 |
| | Westgate Resorts Foundation 2020 Collaboration Grant Hope-2 | Westgate Resorts Foundation 2020 Collaboration Grant | Westgate Resorts Foundation | Isis Artze Vega | \$10,000 | \$10,000 |
| | Duke Energy Scholarships FY 2021 | Duke Energy Creating Powerful Communities | Duke Energy Foundation | Geraldine Gallagher | Pending | \$75,000 |
| Valencia Foundation Total | | | | | \$6,802,000 | \$7,221,739 |
| Grand Total | | | | | \$54,763,442 | \$61,388,090 |

**RESOURCE DEVELOPMENT
GRANT SUBMISSIONS PENDING
May 1-May 31, 2020**

| GRANT | DESCRIPTION | AMOUNT REQUESTED | MATCH |
|---|---|-------------------------|--------------|
| <p>Name of Project: NEA CARES Act Funding for Dance Department</p> <p>Accountable Administrators: Wendy Givoglu</p> <p>Project Directors: Suzanne Salapa</p> <p>Campus Department: East Campus</p> <p>Funding Category: Federal</p> <p>Funding Source: National Endowment for the Arts</p> <p>Date Application Submitted: 5/1/20</p> | <p>The broad goals of this project are to create the opportunity to generate an immediate online environment for course content and initiate a technology component within the curriculum. This interdisciplinary work creates a partnership of digital media and film resources to overall inform the gestalt of design principles necessary to improve student’s scholarship of learning practices for future marketability and curricular requirements upon transfer. This type of support and interactive acumen will increase critical thinking, collaboration and creativity.</p> | <p>\$50,000.00</p> | <p>No</p> |

**RESOURCE DEVELOPMENT
GRANT SUBMISSIONS PENDING
May 1-May 31, 2020**

| GRANT | DESCRIPTION | AMOUNT REQUESTED | MATCH |
|--|---|-------------------------|--------------|
| <p>Name of Project: ED CARES Act HEERF - Student Aid</p> <p>Accountable Administrators: Loren Bender</p> <p>Project Directors: Sue Fagan</p> <p>Campus Department: College Wide</p> <p>Funding Category: Federal</p> <p>Funding Source: Department of Education</p> <p>Date Application Submitted: 5/1/20</p> | <p>The CARES Act allocated \$14 billion in funds to institutions of higher education. The majority of this funding, \$12.56 billion, is distributed to institutions using a formula based on student enrollment. Section 18004(c) of the CARES Act requires that our institution use no less than fifty percent of the funds received to provide emergency financial aid grants to students for expenses related to the disruption of campus operations due to coronavirus (including eligible expenses under a student’s cost of attendance such as food, housing, course materials, technology, health care, and child care).</p> | <p>\$13,841,102.00</p> | <p>No</p> |

**RESOURCE DEVELOPMENT
GRANT SUBMISSIONS PENDING
May 1-May 31, 2020**

| GRANT | DESCRIPTION | AMOUNT REQUESTED | MATCH |
|--|---|-------------------------|--------------|
| <p>Name of Project: ED CARES Act HEERF - Section 18004(a)(2) - MSI Funding</p> <p>Accountable Administrators: Loren Bender</p> <p>Project Directors: Sue Fagan</p> <p>Campus Department: College Wide</p> <p>Funding Category: Federal</p> <p>Funding Source: Department of Education</p> <p>Date Application Submitted: 5/8/20</p> | <p>The CARES Act allocated \$14 billion in funds to institutions of higher education, and Section 18004(a)(2) of this Act provides \$1.4 billion of that funding in grants for Historically Black Colleges and Universities (HBCUs), Tribally Controlled Colleges and Universities (TCCUs), and other Minority Serving Institutions (MSIs) as well as other institutions eligible for the Strengthening Institutions Program (SIP). Valencia is eligible for \$1,731,226 in funding due to eligibility as Hispanic Serving Institution.</p> | <p>\$1,731,226.00</p> | <p>No</p> |

**RESOURCE DEVELOPMENT
GRANT SUBMISSIONS PENDING
May 1-May 31, 2020**

| GRANT | DESCRIPTION | AMOUNT REQUESTED | MATCH |
|--|--|-------------------------|--------------|
| <p>Name of Project: ED CARES Act HEERF - Institutional Portion</p> <p>Accountable Administrators: Loren Bender</p> <p>Project Directors: Sue Fagan</p> <p>Campus Department: College Wide</p> <p>Funding Category: Federal</p> <p>Funding Source: Department of Education</p> <p>Date Application Submitted: 5/8/20</p> | <p>The CARES Act allocated \$14 billion in funds to institutions of higher education. The majority of this funding, \$12.56 billion, is distributed to institutions using a formula based on student enrollment. Section 18004(c) of the CARES Act requires that our institution use no less than fifty percent of the funds received to provide emergency financial aid grants to students for expenses related to the disruption of campus operations due to coronavirus (including eligible expenses under a student’s cost of attendance such as food, housing, course materials, technology, health care, and child care). This project is specifically related to the portion of this funding for institutions. The institutional portion can be used to reimburse fees due to closures (past or future). Reimbursable funds must have been first incurred on or after March 13th, 2020, the date of the Proclamation of National Emergency.</p> | <p>\$13,841,101.00</p> | <p>No</p> |

**RESOURCE DEVELOPMENT
GRANT SUBMISSIONS PENDING
May 1-May 31, 2020**

| GRANT | DESCRIPTION | AMOUNT REQUESTED | MATCH |
|--|--|-----------------------------|--------------|
| <p>Name of Project: Dept of State University & High School Guidance Counselor Training Workshop</p> <p>Accountable Administrators: Joe Battista</p> <p>Project Directors: Izabella Vianna</p> <p>Campus Department: Continuing Education</p> <p>Funding Category: Federal</p> <p>Funding Source: Department of State</p> <p>Date Application Submitted: 5/28/20</p> | <p>This program aims to equip and expand Vietnamese guidance counselors and administrators knowledge of the US higher education system so they can better counsel students interested in pursuing higher education in the United States.</p> | <p>\$18,000.00</p> | <p>No</p> |



RESOURCE
DEVELOPMENT
Grants Activity Report
2018 - 2019

VALENCIA COLLEGE



WELCOME LETTER

The Resource Development Office, within the Division of Analytics and Planning, seeks resources that promote innovation and further the strategic goals and mission of Valencia College.

The Resource Development Report serves four purposes.

The first purpose is to provide an overview of the work of the Resource Development Office in respect to outside funding during the July 1, 2018-June 30, 2019 fiscal year. This overview includes funding sources and distribution of grant awards across college locations and their relationship to college goals.

The second purpose offers a statistical synopsis of the grant-generating activity spanning the 2018-19 fiscal year of July 1, 2018 to June 30, 2019 including the number of grants applied for and awarded. These metrics provide a baseline that can be used to set priorities and funding goals.

The third purpose of the report is an informational compendium of all grants active at any time from July 1, 2018 to June 30, 2019.

The final purpose of the report is to recognize the community organizations Valencia collaborated with in pursuit of grants during 2018-19.

The success achieved in FY 2018-19 is a reflection of the innovation, dedication, and hard work put forth by faculty, staff and administration. The Resource Development Office of Valencia College managed a portfolio of \$30,789,989 representing 61 individual federal, state, local and private grants that were active during the July 1, 2018-June 30, 2019. The Resource Development Office works collaboratively and supports the work of faculty and staff on individual and institutional projects. These projects are both innovative and strategic meeting the goals of the funding source and Valencia College. The Resource Development Office, Grants Accounting Office and the Valencia Foundation work cooperatively to ensure the college maintains compliance with each of these grants.

We are pleased to present the Resource Development Annual Report.



Kristeen Christian
Assistant Vice President of Resource Development

GRANTS SUPPORT VALENCIA COLLEGE'S STRATEGIC PILLARS

PILLARS TO SUCCESS:

- Build Pathways
- Learning Assured
- Invest in Each Other
- Partner with the Community

VALENCIA COLLEGE'S COMMITMENT

To improve quality of life through access, expanded opportunities and well-being in our community.



EDUCATION

Transforming the student experience at Valencia College and across the education ecosystem to produce real results



WORKFORCE AND ECONOMY

Building on our success producing technologists and professionals while expanding opportunity for advancement for the rest of the economy



COMMUNITY

Transforming our community to create a global center of economic opportunity and sustain a better quality of life

“For decades, grants at Valencia College have been a powerful fulcrum for change and growth. Our most interesting and impactful work as a learning college has often been germinated in the rich soil of collaboration funded by grants. And today, Valencia enjoys its strongest position ever in grantsmanship.”

- Dr. Sandy Shugart
Valencia College President

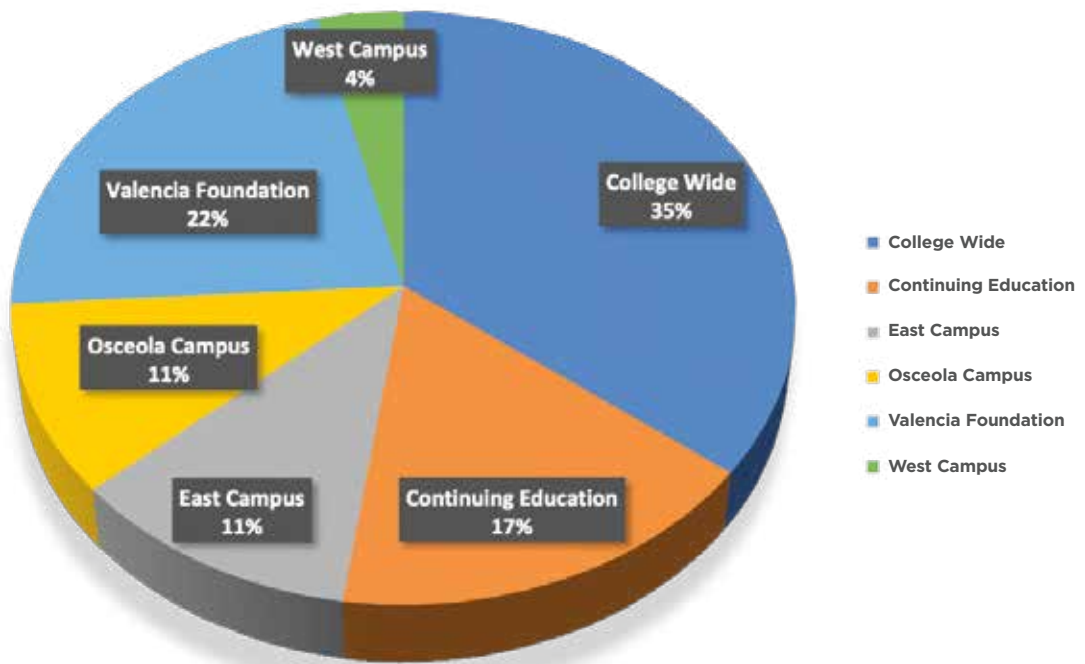


GRANTS PORTFOLIO, FY 2018 - 2019

TABLE 1: Active Grants Portfolio by Location fiscal year (FY) 2018 - 2019

| CAMPUS | TOTAL APPLICATION AMOUNT | AWARDS |
|----------------------|--------------------------|-----------|
| College Wide | \$10,875,069 | 25 |
| Continuing Education | \$5,229,968 | 9 |
| East Campus | \$3,477,573 | 6 |
| Osceola Campus | \$3,218,495 | 5 |
| Valencia Foundation | \$6,818,000 | 11 |
| West Campus | \$1,170,884 | 5 |
| GRAND TOTAL | \$30,789,989 | 61 |

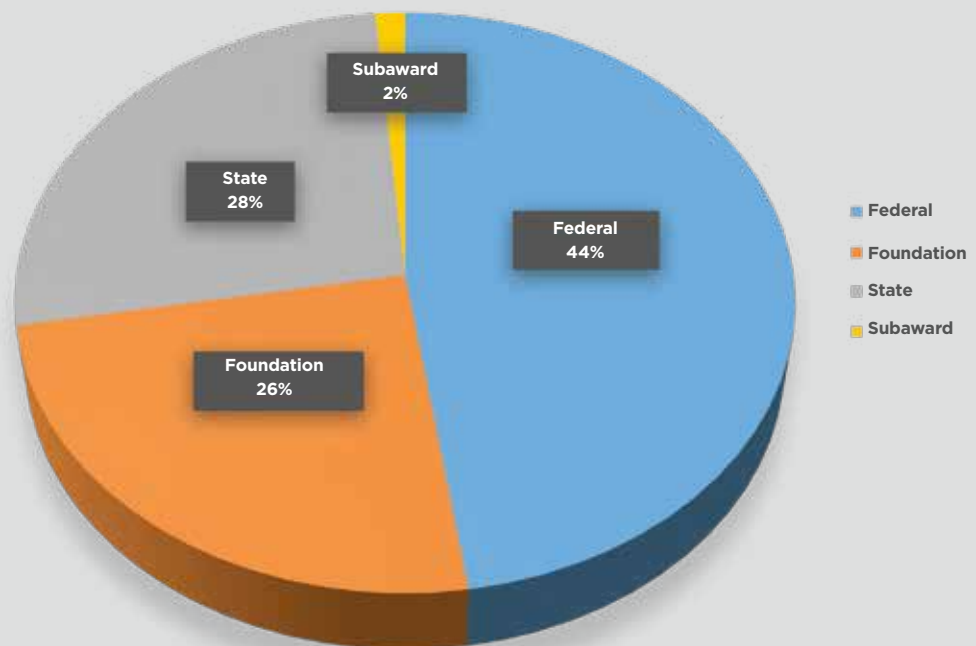
Active Grants Portfolio by Location Percentage of Total Dollar Award of \$30.7 Million, 2019



The portfolio reflects the total dollar value of all active grants over the July 1, 2018-June 30 2019 fiscal year. The breakdown of the \$30,789,989 in the active grants portfolio are as follows: 44% (\$13,391,264) federal funding sources, 28% (\$8,750,705) state funding, 26% (\$8,007,450) private funding, and 2% (\$640,569) reflects sub awards. The portfolio represents grant-funded projects that vary in duration from months to several years. (See the Grants Compendium section for the funding period of each grant.)

All grant applications advance the college's mission. Each project has a senior staff member as a sponsor. The content team are those who work throughout the development process. Grant applications follow a stringent approval process that includes all areas that are touched by the grant project. The work of proposal development is a collaborative process that encompasses a broad range of input from the College community. Table 1 displays the grants portfolio by location including the number of all awards active between July 1, 2018 and June 30, 2019.

Active Grants Portfolio by Funding Source Percentage of Total Dollar Award of \$30.7 Million, 2019



2019 GRANTS PORTFOLIO BY COLLEGE INITIATIVE

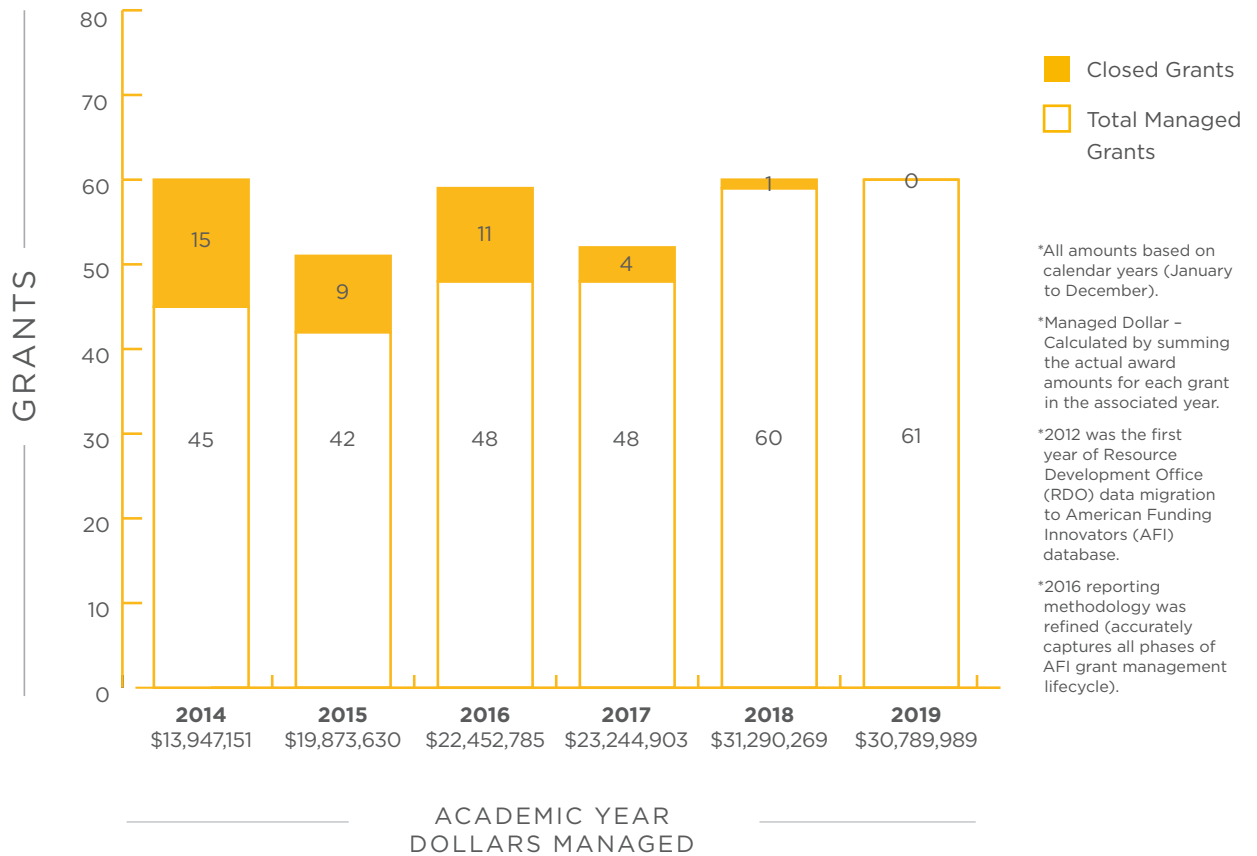
The following chart represents all grants active during the calendar year of January 1 to December 31, 2019. The table displays the primary initiative supported by the grants within the portfolio; however, it is important to note that grants may support multiple initiatives.

TABLE 2: Grants Portfolio by College Initiative

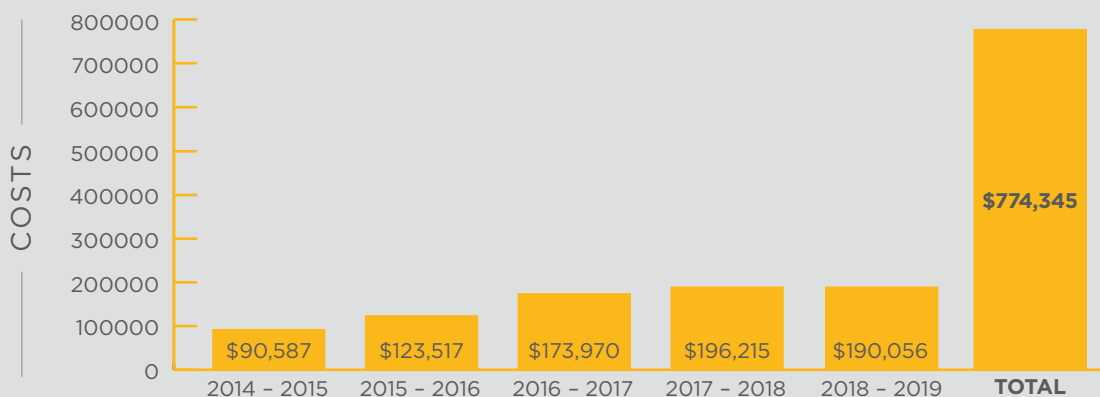
| DEPARTMENT | SUPPORTED STRATEGIC INITIATIVE | AWARD AMOUNT | AWARDS |
|----------------------------|--------------------------------|---------------------|-----------|
| College Wide | Community | \$631,150 | 3 |
| | Education | \$10,193,919 | 21 |
| | Workforce and Economy | \$50,000 | 1 |
| College Wide Total | | \$10,875,069 | 25 |
| Continuing Education | Education | \$1,314,968 | 2 |
| | Workforce and Economy | \$3,915,000 | 7 |
| Continuing Education Total | | \$5,229,968 | 9 |
| East Campus | Community | \$10,000 | 1 |
| | Education | \$3,467,573 | 5 |
| East Campus Total | | \$3,477,573 | 6 |
| Osceola Campus | Education | \$2,993,495 | 4 |
| | Workforce and Economy | \$225,000 | 1 |
| Osceola Campus Total | | \$3,218,495 | 5 |
| Valencia Foundation | Education | \$6,818,000 | 11 |
| Valencia Foundation Total | | \$6,818,000 | 11 |
| West Campus | Community | \$56,268 | 2 |
| | Education | \$1,114,616 | 3 |
| West Campus Total | | \$1,170,884 | 5 |
| GRAND TOTAL | | \$30,789,989 | 61 |

GRANTS MANAGEMENT

Grants Management 2019 Annual Report



Indirect Costs 2019 Annual Report



GRANTS DEVELOPMENT

GRANTS DEVELOPMENT ACTIVITY FROM JULY 1, 2018 TO JUNE 30, 2019

The purpose of the Resource Development Office is to support innovation and Valencia College infrastructure by seeking outside funding. The grant projects further the mission and goals of the College. The receipt of awards is a measure of a successful grantmaking procedure that includes a stringent approval process. Here is a glimpse of what this report contains:

- Table 3 is a synopsis of grant development activity spanning the 2018-19 fiscal year of July 1, 2018 to June 30, 2019, including grants applied for, funded and not funded.
- Table 4 displays a final win rate of 2018-19 grant application activity.

Metrics allows the Resource Development Office to work with college leadership and staff to identify top priorities of the College and work toward writing for funding in those priority areas.

The content team effort and the approval of administrators are key components as grant proposals are being written. Never writing outside of Valencia's strategic plan, the Resource Development Office can track where the grant proposals significantly impact the work of the College.

Developing competitive grant applications is an art and requires the buy-in of top leadership. To create a synergy key approving administrators, who sit on the President's Cabinet, approve and suggest content team members from their divisions. This commitment of time and resources is critical to the successful submission of proposals and awards of grants. All grant proposals have a sponsor who is a member of the president's cabinet. This sponsor is called an Accountable Administrator. It is their responsibility to help shepherd the work and provide necessary leadership and advocacy, especially in the case of sustaining programs or staff.

Winning grants is a great way to show success, but the partnerships within and outside of the College is invaluable. The win rate shown on the following pages is calculated for each location in two ways: 1) by applications, dividing the number of awards by the number of applications submitted, and 2) by dollars, dividing the amount funded by the total application amount. Note that the win rate of FY 2018-19 will change over time, when pending proposals are awarded or not funded. Pending grants reported in the 2018-19 Grants Activity Report will be recorded as "funded" or "not funded" in the FY 2018-19 report.

Whether the College is providing new workforce training or offering new programs, grant dollars help put people on the right trajectory. When grant dollars support student services or infrastructure for the College, it allows the College community the opportunity to try new ways of serving students.

“Valencia’s unique culture recognizes that great ideas exist throughout the organization, and the college actively works to grow and test these ideas. The Resource Development Office provides critical support for this through collaboration across the institution and region.”

- Dr. Brandon McKelvey,
VP, Analytics and Planning

The following presents a listing of Valencia College's Strategic Initiatives, the total amount of grant money supporting each initiative and the number of grants supporting each initiative. It is important to note that grants may support multiple initiatives.

TABLE 3: 2019 Total Grant Amounts Supporting Valencia College Initiatives FY 2018-2019

| STRATEGIC INITIATIVE | TOTAL AWARD AMOUNT | NUMBER OF GRANTS |
|-----------------------|---------------------|------------------|
| Community | \$697,418 | 6 |
| Education | \$25,902,571 | 46 |
| Workforce and Economy | \$4,190,000 | 6 |
| GRAND TOTAL | \$30,789,989 | 61 |

APPLICATION ACTIVITY

TABLE 4: Annual FY 2018 – 2019 Grants Activity by Campus

| CAMPUS | TOTAL APPLICATION AMOUNT | APPLICATIONS SUBMITTED | FUNDED AWARDS | NOT FUNDED | PENDING |
|----------------------|--------------------------|------------------------|---------------|------------|---------|
| College Wide | \$10,875,069 | 25 | 25 | 0 | 0 |
| West Campus | \$1,170,884 | 5 | 4 | 1 | 0 |
| Osceola Campus | \$3,218,495 | 5 | 4 | 1 | 0 |
| Continuing Education | \$5,229,968 | 9 | 3 | 6 | 0 |
| Valencia Foundation | \$6,818,000 | 11 | 11 | 0 | 0 |
| East Campus | \$3,477,573 | 6 | 4 | 2 | 0 |

“Grants provide additional resources that enable the college to explore emerging fields, strengthen promising practices and build capacity in areas of expertise. The outcomes achieved through grants typically grows awareness and discipline for institutional effectiveness.”

- Dr. Falecia Williams
*West and Downtown
Campus President*



GRANT WIN RATE

The following chart illustrates the college grant win rates over the last five fiscal years.

TABLE 5: Valencia College Five-Year Application Grant Win Rate

| ACADEMIC YEAR | VALUES APPLICATION AMOUNT | AWARD AMOUNT | PENDING | GRANTS SUBMITTED | AWARD COUNT | RATE OF RETURN |
|--------------------|---------------------------|---------------------|--------------------|------------------|-------------|----------------|
| 2014 - 2015 | \$15,109,582 | \$8,911,806 | \$0 | 29 | 16 | 55% |
| 2015 - 2016 | \$12,477,712 | \$4,510,995 | \$0 | 27 | 14 | 52% |
| 2016 - 2017 | \$23,726,295 | \$6,412,179 | \$6,880,221 | 42 | 22 | 52% |
| 2017 - 2018 | \$16,688,285 | \$7,424,630 | \$0 | 36 | 25 | 69% |
| 2018 - 2019 | \$15,948,711 | \$3,744,957 | \$0 | 33 | 23 | 70% |
| GRAND TOTAL | \$143,387,951 | \$47,346,866 | \$6,880,221 | 245 | 150 | 61% |

TABLE 6: Final FY 2018-2019 Grants Activity and College Win Rate as of June 30, 2019

| GRANTS ACTIVITY | NUMBER OF APPLICATIONS | DOLLAR AMOUNT |
|-----------------|------------------------|---------------|
| Funded | 23 | \$3,744,957 |
| Not Funded | 10 | \$12,203,754 |
| Pending | 0 | \$0 |
| WIN RATE | 70% | |

*Please note that all grants are not funded at the amount applied.

GRANTS COMPENDIUM

The following pages list grants active at any time during the 2019 calendar year of January 1 to December 31, 2019. This list includes the total award amount spanning the entire funding period for each grant.

COLLEGEWIDE

| FUNDING AGENCY | TITLE | TOTAL | FUNDING PERIOD |
|---|---|--------------|---------------------|
| Aspen Institute | 2018/2019 FL DOE Legislative Funding for Take Stock in Children | \$50,000 | 04/29/18 - 12/01/19 |
| Campus Consortium | Campus Consortium - Office 365 Migration | \$50,000 | 03/01/18 - 06/30/19 |
| Central Florida Foundation | Central Florida Foundation PJI Teacher Academy | \$25,150 | 07/01/18 - 06/30/19 |
| Department of Education | US Dept of Education 2018 Defraying Costs of Enrolling Displaced Students Program | \$1,220,638 | 02/21/19 - 02/20/20 |
| Department of Health and Human Services | DHHS SAMHSA 2018 Suicide Prevention/ Behavioral Health | \$306,000 | 11/30/18 - 11/29/21 |
| Department of Justice | Office on Violence Against Women, Grants to Reduce Sexual Assault, Domestic Violence, Dating Violence, and Stalking on Campus Program | \$300,000 | 10/01/15 - 09/30/19 |
| Department of State | DOS: Community College Initiative: Subaward NOVA 2018-2019 | \$278,273.50 | 07/01/18 - 06/30/19 |
| Florida Department of Education | Carl D. Perkins Career & Technical Education 2018-2019 | \$2,675,151 | 07/01/18 - 06/30/19 |
| Florida Department of Education | Carl D. Perkins Career & Technical Education Roll Forward 2018-19 | \$320,461 | 10/22/18 - 06/30/19 |
| Florida Department of Education | Carl D. Perkins Career & Technical Education 2019-2020 | \$3,089,695 | 07/01/19 - 06/30/20 |
| Florida Department of Education | Support of Take Stock in Children/Valencia Promise FY 18/19 | \$149,703 | 07/01/18 - 06/30/19 |
| Florida Department of Education | Legislative Funding for Horizon Scholars/ TSIC FY 19/20 | \$180,695 | 07/01/19 - 06/30/20 |
| National Endowment for the Humanities | Dialogues on the Experience of War: Ancient and Modern Perspectives on the Experiences of War | \$96,868 | 07/01/17 - 06/30/19 |

| FUNDING AGENCY | TITLE | TOTAL | FUNDING PERIOD |
|---------------------------------------|---|--------------|---------------------|
| National Endowment for the Humanities | Dialogues of the Experience of War Expanding the Conversation: Catharsis Across Campuses at Valencia College | \$91,517 | 08/01/19 - 07/31/21 |
| National Science Foundation | Science, Technology, Engineering, and Mathematics Talent Expansion Program (STEP) Supplemental Grant UF Subaward: A STEP UP for the Life Sciences | \$100,000 | 09/01/16 - 08/31/19 |
| National Science Foundation | Louis Stokes Alliances for Minority Participation (LSAMP) - Bridges to Baccalaureate Alliance (B2B) Program: ENGAGE | \$1,499,968 | 08/01/17 - 07/31/20 |
| Siemens USA | Siemens USA: ECPT and LSAMP Support | \$20,000 | 03/01/19 - 07/31/20 |
| Take Stock in Children - State Agency | Subaward from State TSIC - Helios Prime Funder: Central Florida Regional Scale Pilot | \$100,000 | 03/06/17 - 03/31/21 |
| Take Stock in Children - State Agency | Mini Grant for TSIC Alumni | \$5,000 | 11/15/18 - 05/31/19 |
| Universal Orlando Foundation | Art of Tomorrow Supplemental Funding | \$45,559 | 09/01/18 - 08/30/19 |
| Universal Orlando Foundation | Art of Tomorrow Scholars | \$193,952 | 09/01/16 - 08/30/20 |
| Universal Orlando Foundation | Art of Tomorrow Supplemental Funding 19/20 | \$31,438 | 09/01/19 - 08/30/20 |
| Valencia Foundation | Valencia Foundation Sponsorship of HACU Conference April 2019 | \$10,000 | 01/24/19 - 06/30/19 |
| Wells Fargo Foundation | Programmatic Support for Valencia College Horizon Scholars Program | \$15,000 | 06/10/19 - 06/09/20 |
| Westgate Resorts Foundation | 2019 Career Exploration and Preparation Program for Horizons Scholars Program | \$20,000 | 01/10/19 - 01/10/20 |
| College Wide Total | | \$10,875,069 | |

“Grant funding has been instrumental in allowing us to double-down on efforts that we know enrich our students’ experiences at Valencia College, as well as accelerate development of new programs that are in high demand in our community.”

- Dr. Kathleen Plinske

Valencia College Executive Vice President and Provost

CONTINUING EDUCATION

| FUNDING AGENCY | TITLE | TOTAL | FUNDING PERIOD |
|--|---|--------------------|---------------------|
| City of Orlando | City of Orlando Community Reinvestment Program | \$100,000 | 01/01/19 - 12/31/19 |
| Department of State | DOS: Community College Initiative Subaward NOVA 2019-2020 | \$221,028 | 07/01/19 - 06/30/20 |
| Department of Labor | YouthBuild: Greater Orlando YouthBuild | \$1,093,940 | 11/07/16 - 02/16/20 |
| Florida Department of Economic Opportunity | Florida Job Growth Grant: Workforce Training Downtown | \$2,320,000 | 03/02/18 - 06/30/23 |
| Lockheed Martin | 2020 CAT Marketing and Recruiting | \$10,000 | 07/22/19 - 07/21/20 |
| Lockheed Martin | Advanced Manufacturing Scholarships | \$300,000 | 09/27/18 - 09/27/21 |
| Lockheed Martin | CAT Marketing and Recruitment | \$10,000 | 07/11/18 - 07/11/19 |
| SunTrust Foundation | Lighting the Way Award: Downtown Accelerated Skills Training Programs | \$75,000 | 11/01/18 - 10/31/19 |
| Department of Labor | US DOL Greater Orlando YouthBuild Construction Plus | \$1,100,000 | 02/01/19 - 05/31/20 |
| CONTINUING EDUCATION TOTAL | | \$5,229,968 | |

EAST CAMPUS

| FUNDING AGENCY | TITLE | TOTAL | FUNDING PERIOD |
|---------------------------------|--|--------------------|---------------------|
| Department of Education | Title V, Developing Hispanic-Serving Institutions (DHSI) Program: Strengthening Academic Advising and Transfer | \$2,625,000 | 10/01/15 - 09/30/20 |
| Department of Education | Title V, Developing Hispanic Serving Institutions (DHSI) Supplemental Funding | \$115,722 | 10/01/18 - 09/30/19 |
| National Endowment for the Arts | Art Works: To Support Re-Staging "3 Epitaphs" by Paul Taylor | \$10,000 | 08/01/18 - 07/31/19 |
| National Science Foundation | Scholarships in Science, Technology, Engineering, and Mathematics | \$650,000 | 01/01/19 - 12/31/23 |
| United Arts of Central Florida | Subaward from JP Morgan Chase award: Osceola STEAM Careers in Creative Arts | \$66,851 | 07/01/16 - 03/31/19 |
| Wells Fargo Foundation | Research Study Evaluating the Impact of the Peace and Justice Academy on K-12 Teachers | \$10,000 | 10/05/18 - 10/05/19 |
| EAST CAMPUS TOTAL | | \$3,477,573 | |

OSCEOLA CAMPUS

| FUNDING AGENCY | TITLE | TOTAL | FUNDING PERIOD |
|-----------------------------|--|--------------------|---------------------|
| Department of Education | Title V, Developing Hispanic-Serving Institutions (DHSI) Program: College to Careers | \$2,625,000 | 10/01/15 - 09/30/20 |
| Department of Agriculture | Hispanic-Serving Institutions (HSI) Education Grants Program: Project SALSA | \$213,695 | 09/01/16 - 08/31/20 |
| National Science Foundation | 2018/2019 Mentor-Connect | \$4,800 | 11/09/18 - 09/30/19 |
| National Science Foundation | Advanced Technological Education: Engineering Technology and Supply Chain Automation | \$225,000 | 07/01/18 - 06/30/21 |
| Tavistock | Tavistock Lake Nona Educational Ecosystem | \$150,000 | 01/23/19 - 01/22/21 |
| OSCEOLA CAMPUS TOTAL | | \$3,218,495 | |



“The governors Florida Job Growth grant was responsible for the opening of the new downtown Center for Accelerated Training”. Thank you RDO for all your effort and support!!”

- Joe Battista

Vice President of Global, Professional and Continuing Education



VALENCIA COLLEGE FOUNDATION

| FUNDING AGENCY | TITLE | TOTAL | FUNDING PERIOD |
|--|---|--------------------|---------------------|
| Central Florida Hotel and Lodging Foundation, Inc. | 2014 West Campus Building Renovation | \$50,000 | 04/22/14 -04/22/24 |
| Duke Energy Foundation | Duke Energy Foundation Powerful Communities: Workforce | \$75,000 | 09/05/19 - 09/04/20 |
| Felburn Foundation | Felburn Foundation: East Campus Museum and Garden 2018/2019 | \$6,000 | 12/04/18 - 12/03/19 |
| Helios Education Foundation | Helios Education Ecosystem Phase 2: Collaborative Build | \$6,400,000 | 09/26/17 - 07/31/20 |
| Institute for Mexicans Abroad | IME Becas Higher Education Scholarship Program 2019 | \$5,000 | 07/30/19 - 12/01/19 |
| Institute of Real Estate Management | Scholarships for Residential Property Management | \$25,000 | 10/01/18 - 12/29/23 |
| Orlando Magic Youth Foundation | 2019 Orlando Magic Youth Foundation Support of Take Stock in Children | \$30,000 | 01/18/19 - 12/31/19 |
| Rotary Club of Winter Park 2020 Scholarships | Rotary Club of Winter Park Charitable Foundation | \$2,000 | 09/02/19 -09/01/20 |
| Universal Orlando Foundation | Support of Take Stock in Children at Memorial Middle School | \$200,000 | 04/10/18 - 06/30/23 |
| Wells Fargo Foundation | Education Grants: Bridges to Success Student Conference Opportunities | \$15,000 | 05/12/18 - 05/12/19 |
| Westgate Resorts Foundation | Westgate Resorts Foundation 2019 Collaboration Grant Hope-2 | \$10,000 | 01/01/19 - 12/31/19 |
| VALENCIA COLLEGE FOUNDATION TOTAL | | \$6,818,000 | |

WEST CAMPUS

| FUNDING AGENCY | TITLE | TOTAL | FUNDING PERIOD |
|-----------------------------------|--|--------------------|---------------------|
| Florida College System Foundation | Florida Colleges Care Grant | \$15,000 | 03/01/19 - 12/31/19 |
| Florida Department of Education | OCPS Title II 2018-2019 | \$41,267 | 07/01/18 - 06/30/19 |
| GPJ Marketing | Scholarship for Engineering Student | \$1,500 | 08/13/18 - 08/13/19 |
| National Science Foundation | NSF Advanced Technological Education (ATE) Energy Management | \$900,000 | 06/15/16 - 05/31/19 |
| National Science Foundation | Improving Undergraduate STEM Education: E-Path | \$213,116 | 07/15/17 - 06/30/20 |
| WEST CAMPUS TOTAL | | \$1,170,884 | |

“The Resource Development team provides robust funding to support Valencia College’s Strategic Priorities in service to students.”

- Dr. Geraldine Gallagher,
Foundation President and CEO

COMMUNITY COLLABORATORS

Oftentimes, grants require the support of organizations and members of our local community. The following is a list of some of the community collaborators who have played an integral role in many of our active awards.

| | | |
|---|--|---|
| 3E Consultants Inc | DRMP, Inc. | Hannibal Square Heritage Center |
| Academy of Construction Technology (ACT) | Duke Energy Florida | Hanson Professional Services Inc. |
| Adaptive Consulting Engineers | E.D.D. of Florida | Harris Corporation |
| AdventHealth Orlando | Early Learning Coalition of Orange County | Harter-Adams Architects |
| AEI Affiliated Engineers, Inc. | Electronics Arts | Health Department of Orange County |
| Amazon | EMCOR Services MSI - Mechanical Services | HKS Orlando |
| American Hotel & Lodging Association | Environmental Consulting and Technology, Inc. | Honeywell Building Solutions |
| Automated Logic | Experience Kissimee | Hope Community Center |
| Barnes, Ferland and Associates, Inc. | Falk Research | IDignity |
| Belimo | Felburn Foundation | iFLY |
| Bishop Grady Villa | Florida A&M University | Jacobs |
| Boeing | Florida Department of Education | JBT AeroTech |
| Bridge the Gap Coalition | Florida Department of Environmental Protection | JetBlue Airlines |
| BRIDG (Formerly ICAMR) | Florida Hospital | Johnsons Controls Orlando Office |
| CareerSource | Florida Humanities | Joseph Lawrence Utilities Co. |
| Central Avenue Elementary | Florida State Colleges | Jr. Davis Construction Company, Inc. |
| Central Florida Hotel and Lodging Association | Florida Institute of Technology | Junior Achievement of Central Florida |
| CFL Associated Builders | Foundation for Orange County Public Schools | Kissimmee Chamber of Commerce |
| City of Orlando | Franklin, Hart & Reid | Kissimmee Fire Dept |
| Civil Air Patrol | Freedom Ride | Kissimmee Police Department |
| Clean the World | FSBDC AT UCF (small business Association) | Lake Nona Chamber of Commerce |
| Coalition for the Homeless | Garney Construction | Lake Nona Life Project |
| Community Hope Center (Kissimmee) | Give Kids the World | Lexington Design and Fabrication |
| Comprehensive Energy Services, Inc. | Global Peace Film Festival | Limbach Company |
| Concord Rents Apartments | GMB Engineers & Planners, Inc. | Lockheed Martin |
| Cornerstone Hospice | Goodwill Industries | Lynx |
| Covenant House Florida | Goodwin Reality | M&B Steel Fabricators, Inc. |
| CPPI Charles Perry Partners, Inc. | Grace Landings | Marjon Construction |
| DeltaMaker | Greater Orlando Aviation Authority | Matern Professional Engineering |
| DennCo Inc. | Habitat for Humanity of Greater Orlando & Osceola County | MC2, Inc. |
| Dept of Homeland Security | | Myra Planning and Design LLC |
| Donald W. McIntosh Associates, Inc. | | National Aeronautics and Space Administration (NASA) Kennedy Space Center |

| | | |
|---|--|---|
| National Science Foundation BEST Center/The Association of Controls Professionals 501-(c)-3 | Polytechnic University of Puerto Rico (Orlando Campus) | Truth and Justice Project |
| NAWIC (Nat Assoc Women in Const) | PPG Porter Paints | UC Synergetic- A Pike Company |
| Nemours Children's Hospital | Protean Design Group, inc. | Universal Creative- Universal Parks and Resorts |
| Northrop Grumman | Public Works Department | Universal Orlando Resort |
| OCPS Foundation | RB Advisory LLC | Universal Studios Foundation |
| Ohio State University Moritz School of Law | R.C. Stevens Construction Company | University of Alaska |
| Orange County Academy | Raytheon | University of Central Florida |
| Orange County Division of Building Safety | Reedy Creek Energy Services | University of Florida College of Agricultural and Life Sciences |
| Orange County Public Schools | Rosen Shingle Creek Hotel | University of Rhode Island |
| Orange County Public Works Department | Rural Metro Ambulance | University of the Virgin Islands |
| Orlando Health | School District of Osceola County | USDR |
| Orlando Police Department | Schellman Company | USTA |
| Orlando Science Center | SeaWorld | Valencia College |
| Osceola Council on Aging | Second Harvest Food Bank | Victim Service Center of Central Florida |
| Osceola County Corrections | Siemens Energy Inc. | Visium Resources, Inc. |
| Osceola County Fire Svcs | Siemens Industry Inc. | Vision of Flight |
| Osceola County Government | Siemens Power Generation | Votum Construction |
| Osceola County Juvenile Probation | SimCom Inc. | Walt Disney World Resort |
| Osceola Regional Medical Center | Simetri, Inc. | Walmart |
| Osceola Technical College | Southeastern Surveying and Mapping | Wantman Droup, Inc |
| OUC | Southwest Airlines | Wells Fargo |
| Park Maitland School | St Cloud Fire Dept | Welbro Building Construction |
| Park Place Behavioral Center | System Services | Women in HVACR |
| Parker Hannifin | Target | Zebra Coalition |
| PCI Security | Tavistock Development Company | ZEN Thermostat |
| Pet Alliance | Thales | ZIO |
| Poinciana Medical Center | TLC Engineering for Architecture | |
| | Trane Commercial Systems | |
| | Transition House | |

DEFINITIONS

The Resource Development Office annual report is the official record showing our performance as a snapshot of time. This is the best method of reporting resource development activities due to the nature of the development lifecycle; as funding opportunities are continuously being applied for, awarded and managed. Additionally, the snapshot in time provides a structure to accurately report awards that may currently be in the pending stages. Award decisions by sponsoring entities average 6 to 12 months (from date of submittal) before reaching an award decision and may cross over academic years.

To accurately assign time and effort, this report utilizes the academic year in which the proposal was submitted as the key indicator to assign levels of effort and performance.

ACADEMIC YEAR

The period of time as defined between the dates of July 1 to June 30.

APPLICATION AMOUNT

The amount of funding being pursued by Valencia College to carry out specific activities and achieve the outcomes proposed in the grant proposal. The award amount includes allowable indirect costs.

AWARD AMOUNT

The amount of grant dollars awarded to Valencia College to carry out specific activities and achieve the outcomes proposed in the grant proposal. The award amount includes allowable indirect costs.

PENDING

The amount of funding being evaluated for award by the funding agency on behalf of Valencia College.

GRANTS SUBMITTED

Represents the number of grants that were successfully competed and submitted for review during an academic year.

AWARD COUNT

Represents the number of awards received and managed by Valencia College. These awards are allocated to the year in which the corresponding proposal was submitted.

RATE OF RETURN

A metric that shows award efficiency. It is a percentage calculated by dividing the Award Count by the Grants Submitted in each academic year.

MEAN DOLLAR OF APPLICATION

A metric showing the magnitude level of funding being pursued during an academic year. It is an average derived from dividing the Application Amount by the Grants Submitted in an academic year.

VISION

Valencia is a premier learning college that transforms lives, strengthens community, and inspires individuals to excellence.

MISSION

Valencia provides opportunities for academic, technical and life-long learning in a collaborative culture dedicated to inquiry, results and excellence.

VALUES

LEARNING by committing to Valencia's core competencies—Think, Value, Communicate, and Act—and the potential of each person to learn at the highest levels of achievement for personal and professional success.

PEOPLE by creating a caring, inclusive and safe environment that inspires all people to achieve their goals, share their success and encourage others.

DIVERSITY by fostering the understanding it builds in learning relations and appreciating the dimensions it adds to our quality of life.

ACCESS by reaching out to our communities, inviting and supporting all learners and partners to achieve their goals.

INTEGRITY by respecting the ideas of freedom, civic responsibility, academic honesty, personal ethics, and the courage to act.

VALENCIACOLLEGE

DISTRICT OFFICE

1768 Park Center Drive
Orlando, FL 32835

**ADVANCED MANUFACTURING
TRAINING CENTER**

1099 Shady Lane
Kissimmee, FL 34744

DOWNTOWN CAMPUS

500 W Livingston Street
Orlando, FL 32801

EAST CAMPUS

701 N Econlockhatchee Trail
Orlando, FL 32825

LAKE NONA CAMPUS

12350 Narcoossee Road
Orlando, FL 32832

OSCEOLA CAMPUS

1800 Denn John Lane
Kissimmee, FL 34744

POINCIANA CAMPUS

3255 Pleasant Hill Road
Kissimmee, Florida 34746

SCHOOL OF PUBLIC SAFETY

8600 Valencia College Lane
Orlando, FL 32825

WEST CAMPUS

1800 South Kirkman Road
Orlando, FL 32811

WINTER PARK CAMPUS

850 W Morse Boulevard
Winter Park, FL 32789

valenciacollege.edu/academic-affairs/resource-development

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