



October 28, 2020

TO: THE DISTRICT BOARD OF TRUSTEES
OF VALENCIA COLLEGE

FROM: SANFORD C. SHUGART
President

RE: SUBMISSION OF GRANT PROPOSALS

RECOMMENDED ACTION:

The President recommends that the District Board of Trustees of Valencia College approve the Submission of Grant Proposals as presented.




President

RESOURCE DEVELOPMENT MONTHLY REPORT
 FOR VALENCIA DISTRICT BOARD OF TRUSTEES
 SEPTEMBER 2020



	Grants Submitted 09/01/20 - 09/30/20		Total Submitted this month: \$150,000
Project Name: Bank of America 2021 AST Scholarship Support			
Description: Valencia requests \$75,000 in scholarships to support multiple Accelerated Skills Training (AST) programs for up to 30-40 underserved African American and Hispanic residents of Downtown Orlando. Programs offered in Downtown Orlando include Distribution Operations Technician, Mechatronics, and Electronic Board Assembly.			
Funding Agency: Bank of America Foundation	Campus/Program: Continuing Education	Amount Requested: \$75,000	
Funding Program: Economic Mobility for Individuals and Families	Accountable Administrator: Joe Battista	Match (Yes/No): No	
Funding Category: Foundation	Project Director: Joe Battista	Date Submitted: 9/2/2020	
Project Name: Lockheed Martin: COVID-19 Support for Valencia College Foundation (FY 2021)			
Description: Although Valencia College distributed over \$13 million in federal CARES relief directly to students, not all students were eligible to apply. This includes undocumented individuals/DACA students, those unable to complete a FAFSA, international students, students in all-online programs, and other situations. Funding from Lockheed Martin will provide \$750 (the same amount issued per student via CARES) to 100 students ineligible to receive the prior CARES funding so they may continue their education.			
Funding Agency: Lockheed Martin	Campus/Program: Valencia Foundation	Amount Requested: \$75,000	
Funding Program: Lockheed Martin Community Grants	Accountable Administrator: Geraldine Gallagher	Match (Yes/No): No	
Funding Category: Foundation	Project Director: Elvin Cruz-Vargas	Date Submitted: 9/14/2020	

	Grants Awarded 09/01/20 - 09/30/20		Total Awarded this month: \$4,119,430
Campus/Program	Agency/Opportunity Name	Project	Amount
Continuing Education	Department of State/Award to Northern Virginia Community College (NOVA) Community College	Subaward to Valencia College: Community College Initiative Program	\$54,000
College Wide	Florida Department of Education/ Strengthening Career and Technical Education for the 21st Century Act (Perkins V)	Career and Technical Education: Perkins 2020-2021 (FY 2021)	\$2,438,415
Continuing Education	CARES Act Funding from the Department of the Treasury/Subaward to Osceola County	Subaward to Valencia College: Support for Osceola County AST Programs (FY 2021)	\$859,078
College Wide	Florida Department of Education/Career Pathways Career and Technical Education	Career and Technical Education: Perkins V - Career Pathways Entitlement	\$690,997
Valencia Foundation	Lockheed Martin Community Grants	Lockheed Martin: COVID-19 Support for Valencia College Foundation (FY 2021)	\$75,000
College Wide	State Farm Corporate Responsibility	State Farm Foundation Community Grants: Internship and Workforce Services Business Competition (FY 2021)	\$1,940

September 2020
East Campus Title V Grant
Strengthening Academic
Advising and Transfer

Title V fostered a **collaborative culture** to better support student success towards graduation and better prepare students who transition to obtain a bachelor's degree.

Grant efforts focused on **transfer** to the University of Central Florida—the intended institution for the majority of Valencia students.

“The [Faculty Mentor] Program gave me a sense of **purpose** and **belonging**, outside of the academic arena. It allowed me to be engaged in conversations other than pure academia.”
 - Faculty Mentor

12,557
Number of unique students

Students with confirmed appointments with a Title V touchpoint, or who attended events associated with Title V initiatives through Summer 2020



The East Campus CARE team

The EAB Constituent Relationship Management (CRM) software allowed 100% of targeted students to interact with a faculty mentor via email notifications of available programs and resources through Spring 2020. In addition to tracking initial contact, continued student engagement with the various outreach programs were also measured. The software tracked in-person, phone, virtual, and email advising sessions along with student attendance at events promoted and sponsored by the grant programs.

The experiences and lessons learned as part of the CRM pilot were additionally presented in a TargetX Advising, Graduation, and Transfer work team meeting. This new TargetX software is in the implementation process for Spring 2021.

“Since starting my role as a CARE [Continuous Assessment Responsive Engagement] Coach at Valencia East in January of 2018, I can truly say I have seen this program expand in many great ways...not only to help them become successful college students but also **successful human beings** outside of the classroom.



Even now in the online environment, we are still providing these services by way of Zoom office hours and even live interactive workshops that students can attend, which will allow them to still **feel connected** in the virtual environment.”
 – CARE Coach

