



April 28, 2021

TO: THE DISTRICT BOARD OF TRUSTEES
OF VALENCIA COLLEGE

FROM: SANFORD C. SHUGART
President

RE: AWARD OF IT TECHNICAL SUPPORT CONTRACTS

On December 27, 2020, the President signed the Coronavirus Response and Relief Supplemental Appropriations Act, (CRRSAA), which provided a variety of support opportunities to organizations affected by COVID – 19. As part of the support, Valencia College was awarded \$48.7M to assist with defraying expenses associated with coronavirus, in particular expenses relating to technology costs arising from the transition to an instructional delivery model featuring much more distance education. The College’s CRRSAA funds generally have to be expended within approximately one year, so timely purchasing and implementation are critical to success.

With these grant funds, the College will install enhanced technology solutions to improve learning outcomes, assist with the transition to an environment with increased distance education classes and to provide support needed for its ongoing success. In order to implement new software to assist in the transition to distance education, improve our virtual service model and provide for increased efficiencies for our workforce that is adapting to this changing environment, the College will require to procure short term outside IT support. These additional resources will also support the vital transition of our Enterprise Resource Program (ERP) to the Cloud. .

To address this extra work in the time allowed, without impairing the effectiveness of current staff, Valencia recommends the engagement of external firms with relevant expertise to support our Enterprise Application Services team and assist with the implementation of new computer applications as well as help support the current transition to the Cloud. The College proposes the engaging the services of six contract workers from three different firms for a term of one year each with the option to renew. The specific vendor information is as follows:

Campus Works, Inc. leveraging the Maryland Education Enterprise Consortium (MEEC) contract, at a rate of \$6,600 per week.

Strata Information Group leveraging E&I Cooperative Services, at a rate of \$5,500 per week.

Ellucian Company, L.P. the provider of our current ERP, at a rate of \$5,680 - \$6,278.

The contract workers will perform alongside current Valencia College Information Technology staff, who will be able to leverage these additional resources to accelerate work needed to make transformational changes and support the changing learning environment at the College caused by the pandemic. The anticipated cost of these additional services will not exceed \$2,000,000 and will be funded by HEERF II / CRRSAA.

RECOMMENDED ACTION:

The President recommends that the District Board of Trustees of Valencia College authorize the College to enter into technical support agreements with Campus Works, Ellucian Company, L.P. and Strata Information Group, at a total cost not to exceed \$2,000,000, as presented.



President