



October 17, 2024

TO: THE DISTRICT BOARD OF TRUSTEES OF VALENCIA COLLEGE

FROM: DR. KATHLEEN PLINSKE
President

RE: AWARD OF IT TECHNICAL SUPPORT CONTRACTS

Valencia engages external firms with relevant expertise to support our Enterprise Application Services team and assist with the implementation of new initiatives. This allows Valencia's staff to focus on essential day-to-day operations while the external firms provide staff augmentation needed to adhere to timelines and reduce the risk of delays in both new and existing projects.

The College proposes to enter into a one-year Continuing Services Agreement, with the option to renew, with each of the following two firms: CampusWorks, Inc., and Strata Information Group (SIG), as some of the current fiscal year projects to be supported by each of these firms are expected to exceed the \$325,000 procurement category threshold, thus requiring formal Board approval.

Valencia, in accordance with State Board of Education Rule 6A-14.0734 (2)(g), F.A.C., used existing E&I Cooperative Services Agreements to negotiate pricing with respect to the engagement of these two firms. The anticipated total cost of the services to be provided under these two agreements will not exceed \$2.7 million (approximately \$1.1 million for CampusWorks and \$1.6 million for SIG), on an annual basis. This not-to-exceed funding amount includes items approved within the Carryforward Spending Plan for the 2023-2024 Fund Balance. Board approval is requested to ensure that both existing projects and new initiatives can be effectively and successfully managed without compromising timeliness of project execution.

RECOMMENDED ACTION:

The President recommends that the District Board of Trustees of Valencia College award one-year Continuing Services Agreements for IT Technical Support, with options to renew, subject to the negotiations of mutually agreeable contracts, to the following two firms: CampusWorks, Inc., and Strata Information Group.



President