



September 17, 2026

TO: THE DISTRICT BOARD OF TRUSTEES OF VALENCIA COLLEGE

FROM: KATHLEEN PLINSKE, PRESIDENT

RE: EXPANSION OF SCOPE AND AUTHORIZED AMOUNT FOR TECHNOLOGY AND BUSINESS
PROCESS TRANSFORMATION SERVICES

Valencia College utilizes external firms with specialized technical expertise to supplement the College's Enterprise Application Services team and support the implementation of technology initiatives. This staff augmentation allows College employees to remain focused on essential day-to-day operations while providing additional resources and expertise necessary to execute technology projects within established timelines.

On October 17, 2024, the District Board of Trustees approved Continuing Services Agreements with CampusWorks, Inc. and Strata Information Group (SIG) for IT technical support services. The continuing services model was established because individual projects supported by these firms were expected to exceed the \$325,000 procurement category threshold. This approach provides the College with the flexibility to engage these firms as project needs arise, helping maintain project continuity and avoid delays in the execution of critical technology initiatives. The Board's original approval established a combined annual not-to-exceed amount of \$2.7 million across both firms.

As the College prepares to undertake the significant modernization of its Banner enterprise resource planning (ERP) environment and transition to Ellucian's cloud-based platform, additional technical resources and specialized expertise will be required to support the implementation. This transformation will also require the College to evaluate and redesign business processes to better align operations with the capabilities of the new technology, improve efficiency, reduce unnecessary customization, and minimize ongoing technical support requirements. While the Banner modernization is the immediate driver for this expanded need, similar business process transformation may be necessary as the College implements, modernizes, and optimizes other enterprise technology systems.

Accordingly, the College is requesting authorization to expand the scope of the existing agreements to include business process assessment, redesign, and related transformation services associated with the implementation, modernization, and optimization of College technology systems and technology-enabled business operations. Services under these agreements will continue to be procured in accordance with applicable provisions of State Board of Education Rule 6A-14.0734, F.A.C.

The College is also requesting an increase in the combined annual not-to-exceed amount for CampusWorks and SIG from \$2.7 million to \$5.5 million to provide sufficient capacity for the additional resources anticipated in connection with the Banner modernization and other technology initiatives. This not-to-exceed funding amount includes items within the Carryforward Spending Plan for the 2025-2026 Fund Balance.

RECOMMENDED ACTION:

The President recommends that the District Board of Trustees of Valencia College approve the expansion of the Continuing Services Agreements with CampusWorks, Inc. and Strata Information Group (SIG) to include business process assessment, redesign, and related transformation services associated with College technology systems and technology-enabled business operations and increase the combined annual not-to-exceed authorization under the agreements from \$2.7 million to \$5.5 million, for fiscal years 2027 through 2031.


President