



## Articulation Agreement

Southern New Hampshire University – College of Online and Continuing Education  
and  
Valencia College

### I. PURPOSE

Southern New Hampshire University (SNHU) and Valencia College, in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of Valencia College to Southern New Hampshire University - College of Online and Continuing Education (SNHU-COCE), hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

### II. TRANSFER PATHWAY(S)

1. As SNHU is regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Academic course work in which a student has earned a "C-" or better will transfer provided the GPA of transferring coursework is a 2.0 or higher. Up to 90 credits may be accepted in transfer toward a bachelor degree program.
2. Based on the course equivalency tables attached (see Appendix 1), SNHU College of Online and Continuing Education guarantees transferability of all credits outlined in the following Valencia College associate's degrees to their corresponding SNHU-COCE bachelor's degrees:  
**Valencia College A.S. Criminal Justice to SNHU B.S. Criminal Justice**  
**Valencia College A.S. General Business Admin. to SNHU B.S. Business Admin.**  
**Valencia College A.S. Accounting Technology to SNHU B.S. Accounting**  
**Valencia College A.S. Computer Info Technology to SNHU B.A. General Studies**  
**Valencia College A.S. Bus. Admin-Marketing to SNHU B.S. Business Admin.**
3. Any students enrolling at SNHU College of Online and Continuing Education may transfer up to 90 hours for a bachelor's with unlimited CLEP, DANTES and Excelsior credits--providing students meet residency requirements. Residency requirements equate to 30 credit hours or ten classes.



College of Online and Continuing Education

33 South Commercial Street • Manchester NH 03103 • Phone: 603-884-1400 • Fax: 603-615-9743

III. TERMS

1. Because of this agreement to articulate, and provided the individual associated with Valencia College on his or her application form, eligible graduates, (students who graduate with an associates degree from Valencia College) employees and the immediate family of employees (spouses, domestic partners, children, siblings and parents) will receive a ten (10%) percent tuition reduction in Southern New Hampshire University - College of Online and Continuing Education, applicable as of the date this Agreement is fully executed by the parties below. In addition, those eligible graduates, employees and immediate family of employees who enroll in Southern New Hampshire University's online graduate program will receive a waiver of the application fee normally required by Southern New Hampshire University - College of Online and Continuing Education. No application fee waiver, tuition credit or refund shall be made retroactively for any employee, their family member or alumnus already enrolled at SNHU College of Online and Continuing Education on the date of execution of this Agreement; however, the tuition reduction shall be applied to such eligible employees, their family members or graduates for course enrollments following the execution of this Agreement. Programs offered at military tuition assistance levels are not subject to this reduction. Valencia College employees, their family members and graduates must inform SNHU College of Online and Continuing Education admissions representatives about their affiliation to receive their tuition reduction.

SNHU College of Online and Continuing Education may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective Southern New Hampshire University policies and catalogs.

2. Southern New Hampshire University - College of Online and Continuing Education agrees to provide Valencia College, at its request, an annual update of student enrollment, to include general data on how many Valencia students have transferred to SNHU College of Online and Continuing Education.
3. This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may

give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction, provided that the parties will undertake best efforts to ensure that students currently enrolled pursuant to the terms of this agreement are permitted to complete current courses without penalty.

4. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable Catalog at the time of the students' admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.
5. This Articulation Agreement is based on the current curriculum of both educational Institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.
6. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Valencia College's students and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.
7. Valencia College agrees to notify students of transfer opportunities to SNHU College of Online and Continuing Education, to collaborate with SNHU College of Online and Continuing Education on other forms of transfer communication and to host SNHU representatives on campus for recruitment activities during the academic school year.
8. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.
9. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.



**IV. CONTACTS FOR COORDINATION:**

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Ricardo Grant, Assistant Director, Academic Alliances  
Southern New Hampshire University  
College of Online and Continuing Education  
33 S. Commercial Street  
Manchester, NH 01301

If to Valencia College:

Dr. Glenn Ricci, Curriculum Coordinator  
Valencia College  
1768 Park Center Drive,  
Orlando, FL 32835

or to such other persons or places as either party may from time to time designate by written notice to the other.

**1.17.17DL**



*College of Online and Continuing Education*

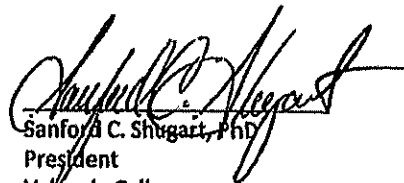
33 South Commercial Street Manchester NH 03103 Phone: 603-314-1400 Fax: 603-615-9743

DATE: 1/8/18

**APPROVALS:**

  
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Kimberly Bogle Jubinville, PhD.  
Sr. Vice-President & Chief Academic Officer  
Academic Quality, Accreditation & Support  
Southern New Hampshire University

  
\_\_\_\_\_

Sanford C. Shugart, PhD  
President  
Valencia College

**ADDENDUM TO  
VALENCIA COLLEGE AND SOUTHERN NEW HAMPSHIRE UNIVERSITY  
ARTICULATION AGREEMENT DATE: 01.08.18**

**TO:** Glenn Ricci Ed.D., Curriculum Coordinator, Valencia College  
**FROM:** Director of Academic Alliances, Southern New Hampshire University COCE  
**RE:** ADDENDUM OF ADDITIONAL PROGRAM ARTICULATIONS  
**DATE:** 1.7.2018

Southern New Hampshire University College of Online and Continuing Education is pleased to announce the following newly formatted transfer pathway options for Valencia College students pursuing a bachelor degree. It is our goal to maintain the accuracy and effectiveness of articulation agreements, so we have attached the following new pathways which reflect changes to our 2017/18 General Education requirements to replace those in our original articulation agreement. This addendum will be added to the current articulation agreement dated 01/2018. Please distribute this guide to the appropriate faculty.

In order to ensure you have the most current information, please take note of the following changes to the original contract:

- Under **"II. TRANSFER PATHWAY(S),"** item number 3 will now read:

VC AS Accounting Tech to SNHU BS Accounting  
VC AS Criminal Justice to SNHU BS Criminal Justice

We value our partnership with Valencia College and look forward to providing additional opportunities for students to further their education.

7.17.17DL





**Valencia College A.S. Criminal Justice Degree to B.S. Criminal Justice**  
 Valencia College - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.  
 This guide serves as a mapping tool for students. Individual student evaluations will vary.  
 Please contact SNHU-COCE Academic Alliances Team for personalized guidance or questions at:  
 Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Valencia College A.S. Criminal Justice Degree		Cr	Southern New Hampshire University-COCE B.S. Criminal Justice		Cr
<b>Courses in bold are the associate degree required courses.</b>			<b>General Education Core Requirements</b>		<b>42</b>
ENC 1101 Freshman Composition I	3	ENG 122 English Composition I	3		
ENC 1102 Freshman Composition II	3	ENG 123 English Composition II	3		
Mathematical Concepts/Quantitative Reasoning 100+	3	MAT 125, MAT 130, MAT 135, MAT 136, or MAT 240	3		
SLS New Student Experience	3	SNHU 107 or Free Elective for students transferring 12+ credits	3		
	3	IDS 100 or Free Elective for students transferring 12+ credits	3		
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3		
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, or PHL)	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3		
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3		
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3		
MGF 1106 College Mathematics	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3		
Science Elective	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3		
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3		
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3		
SNHU Course	3	Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3		
<b>Course Equivalents</b>			<b>SAS Required Courses</b>		<b>9</b>
		POL 210 American Politics	3		
PSY 2012 General Psychology	3	PSY 108 Introduction to Psychology	3		
SYG Introductory Sociology (if PSY 2012 not taken)		SOC 112 Introduction to Sociology	3		
<b>Course Equivalents</b>			<b>SNHU Major Courses</b>		<b>30</b>
CCJ 1020 Intro to Criminal Justice	3	JUS 101 Introduction to Criminal Justice	3		
CCJ 2053 Ethics in Criminal Justice	3	CJ 104 Ethics and the Criminal Justice Leader	3		
CCJ 2358 Criminal Justice Report Writing	3	CJ 202 Writing for the Criminal Justice Profession	3		
		CJ 300 Research Methods for Criminal Justice	3		
		JUS 261 Judicial Administration	3		
		JUS 305 International Criminal Justice	3		
CJJ 2001 Juvenile Justice Systems	3	JUS 331 Juvenile Justice System	3		
CJL 2100 Criminal Law	3	JUS 375 Criminal Law	3		
		JUS 455 Legal Traditions	3		
		CJ 480 Capstone in Criminal Justice	3		
<b>Course Equivalents</b>			<b>Criminal Justice Electives or Concentration Options</b>		<b>12</b>
	3	Electives or Concentration Options: Consult with your SNHU-Advisor for available course equivalencies (4 courses). Concentration Options: Corrections, Criminology, Homeland Security and Counterterrorism, Human Services, Legal Studies and Advocacy, or Police Administration and Operations.			12
	3				
	3				
	3				
<b>SNHU-COCE Free Electives</b>					<b>27</b>
CJE 2000 Policing Systems & Procedures	3	Free Elective			
CJL 2102 Criminal Evidence and Procedures	3	Free Elective			
Criminal Justice Electives	3	Free Elective			
Criminal Justice Electives	3	Free Elective			
Criminal Justice Electives	3	Free Elective			

**Valencia College A.S. Criminal Justice Degree Credits**

**SNHU-COCE B.S. Criminal Justice Credits**

**120**

- \* Excess general education credits are transferred as free elective credit, if available.
- \*\* Course credits will be transferred to their course equivalencies as credit availability permits within the degree.
- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.

www.snhu.edu/ccpartners  
<http://www.snhu.edu/admission/academic-catalogs>



**A.S. Accounting Technology Degree to B.S. Accounting  
Valencia College - Southern New Hampshire University-COCE**

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu. This guide serves as a mapping tool for students. Individual student evaluations will vary. Please contact SNHU-COCE Academic Alliances Team for personalized guidance or questions at:  
Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Valencia College A.S. Accounting Technology Degree		Cr	Southern New Hampshire University-COCE B.S. Accounting		Cr
<b>Courses in bold are the associate degree required courses.</b>			<b>General Education Core Requirements</b>		<b>42</b>
ENC 1101 Freshman Composition I	3	ENG 122 English Composition I		3	
ENC 1102 Freshman Composition II	3	ENG 123 English Composition II		3	
STA 2021 Statistical Methods	3	MAT 240 Applied Statistics		3	
SLS 1122 New Student Experience	3	SNHU 107 or Free Elective for students transferring 12+ credits		3	
SPC 1608 Fundamentals of Speech	3	IDS 100 or Free Elective for students transferring 12+ credits		3	
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)		3	
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)		3	
ECO 2023 Principles of Economics-Micro	3	ECO 201 Microeconomics		3	
ECO 2013 Principles of Economics-Macro	3	ECO 202 Macroeconomics		3	
Science or Mathematics Elective	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)		3	
CGS 2100C Computer Fundamentals and Applications	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)		3	
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)		3	
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)		3	
SNHU Course	3	Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404		3	
<b>SNHU Business Core</b>				<b>30</b>	
ACG 2021C Principles of Financial Accounting	3	ACC 201 Financial Accounting		3	
ACG 2071C Principles of Managerial Accounting	3	ACC 202 Managerial Accounting		3	
BUL 2241 Business Law I (Accounting Tech Elective)	3	BUS 206 Business Law I		3	
		FIN 320 Principles of Finance		3	
		INT 113 Introduction to International Business		3	
		IT 210 Business Systems Analysis and Design		3	
		MKT 113 Introduction to Marketing		3	
		OL 125 Human Relations in Administration		3	
		QSO 300 Operations Management		3	
SNHU Course		OL 421 Strategic Management and Policy (Capstone)		3	
<b>SNHU Major Courses</b>				<b>27</b>	
ACG 2360C Cost Accounting	3	ACC 207 Cost Accounting		3	
ACG 2100C Intermediate Accounting I	3	ACC 307 Intermediate Accounting I		3	
		ACC 308 Intermediate Accounting II		3	
		ACC 309 Intermediate Accounting III		3	
TAX 2000C Federal Income Tax	3	ACC 330 Federal Taxation I		3	
		ACC 345 Financial Statement Analysis/Business Value		3	
		ACC 405 Advanced Accounting		3	
		ACC 411 Auditing Principles		3	
		BUS 307 Business Law II		3	
<b>SNHU Accounting Major Electives</b>				<b>6</b>	
ACG 2450C Computer Accounting I		3 credit(s) from subject(s): ACC within the range of course numbers 300 - 499		3	
		3 credit(s) from subject(s): ACC within the range of course numbers 300 - 499		3	
<b>SNHU-COCE Free Electives</b>				<b>15</b>	
OST 1335C Business Communication	3	Free Elective			
APA 1111C Basic Accounting	3	Free Elective			
GEB 1011 Introduction to Business	3	Free Elective			
ACG 2460C Computer Accounting II - Spreadsheets	3	Free Elective			
ACG 2030C Capstone Review Course	3	Free Elective			

**Valencia College A.S. Accounting Tech Degree Credits**

**SNHU-COCE B.S. Accounting Credits**

**120**

- \* Excess general education credits are transferred as free elective credit, if available.
- This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this Institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.
- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.

[www.snhu.edu/ccpartners](http://www.snhu.edu/ccpartners)  
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**A.S. Business Administration-General Business Administration to  
B.S. Business Administration  
Valencia College - Southern New Hampshire University-COCE**

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for personalized guidance or questions at:  
Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Valencia College A.S. Business Administration General	Cr	Southern New Hampshire University-COCE B.S. Business Administration	Cr
<i>Courses in bold are the associate degree required courses.</i>		<b>General Education Core Requirements</b>	
ENC 1101 Freshman Composition I	3	ENG 122 English Composition I	3
ENC 1102 Freshman Composition II	3	ENG 123 English Composition II	3
STA 2023 Statistical Methods	3	MAT 240 Applied Statistics	3
SPC 1608 Fundamentals of Speech	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
SLS 1122 New Student Experience	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
ECO 2023 Principles of Economics-Micro	3	ECO 201 Microeconomics (ESBS)	
ECO 2013 Principles of Economics-Macro	3	ECO 202 Macroeconomics	3
MAC 1105 College Algebra	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, ESTM)	3
MAC 2233 Calculus for Business and Social Sciences	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, ESTM)	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
<b>SNHU Business Core</b>		<b>30</b>	
ACG 2021C Principles of Financial Accounting	3	ACC 201 Financial Accounting	3
ACG 2071C Principles of Managerial Accounting	3	ACC 202 Managerial Accounting	3
BUL 2241 Business Law I	3	BUS 206 Business Law I	3
		FIN 320 Principles of Finance	3
		INT 113 Introduction to International Business	3
		IT 210 Business Systems Analysis and Design	3
MAR 2011 Principles of Marketing	3	MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		QSO 300 Operations Management	3
SNHU Course		OL 421 Strategic Management and Policy (Capstone)	3
<b>SNHU Major Courses</b>		<b>15</b>	
MAN 2021 Principles of Management	3	OL 215 Principles of Management	3
GEB 1011 Introduction to Business	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX OL 110 Introduction to Business	3
		3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX	3
		3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3
		3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3
<b>SNHU-COCE Free Electives</b>		<b>33</b>	
CGS 2100C Computer Fundamentals and Applications	3	Free Elective	3
Social Science	3	Free Elective	3
GEB 2860 Business Administration Capstone	3		
<b>Valencia College A.S. Degree Credits</b>		<b>60</b>	
		<b>SNHU-COCE B.S. Business Administration Credits</b>	
		<b>120</b>	

- \* Excess general education credits are transferred as free elective credit, if available.
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**A.S. Business Administration-Marketing to  
B.S. Business Administration**

Valencia College - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.

This guide serves as a mapping tool for students. Individual student evaluations will vary.

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for personalized guidance or questions at:

Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Valencia College A.S. Business Administration Marketing		Cr	Southern New Hampshire University-COCE B.S. Business Administration		Cr
Courses in bold are the associate degree required courses.			General Education Core Requirements		
ENC 1101 Freshman Composition I	3	3	ENG 122 English Composition I	3	3
ENC 1102 Freshman Composition II	3	3	ENG 123 English Composition II	3	3
STA 2023 Statistical Methods	3	3	MAT 240 Applied Statistics	3	3
SLS 1122 New Student Experience	3	3	SNHU 107 or Free Elective for students transferring 12+ credits	3	3
SPC 1608 Fundamentals of Speech	3	3	IDS 100 or Free Elective for students transferring 12+ credits	3	3
Humanities Elective	3	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3	3
OST 1335C Business Communications	3	3	EFAM: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3	3
ECO 2023 Principles of Economics - Micro	3	3	ENG 200 Sophomore Seminar	3	3
ECO 2013 Principles of Economics - Macro	3	3	ECO 201 Microeconomics (ESBS)	3	3
CGS 2100C Computer Fundamentals and Applications	3	3	ECO 202 Macroeconomics	3	3
Science or Math	3	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3	3
			ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3	3
			EHIS: History Electives (HIS, HIS 100, or HIS 200)	3	3
			EHIS: History Electives (HIS, HIS 100, or HIS 200)	3	3
			Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS	3	3
<b>SNHU Business Core</b>					
ACC 2021C Principles of Financial Accounting	3	3	ACC 201 Financial Accounting	3	3
			ACC 202 Managerial Accounting	3	3
BUL 2241 Business Law I	3	3	BUS 206 Business Law I	3	3
			FIN 320 Principles of Finance	3	3
			INT 113 Introduction to International Business	3	3
			IT 210 Business Systems Analysis and Design	3	3
MAR 2011 Principles of Marketing	3	3	MKT 113 Introduction to Marketing	3	3
			OL 125 Human Relations in Administration	3	3
			QSO 300 Operations Management	3	3
SNHU Course			OL 421 Strategic Management and Policy (Capstone)	3	3
<b>SNHU Major Courses</b>					
MAN 2021 Principles of Management	3	3	OL 215 Principles of Management	3	3
GEB 1011 Introduction to Business	3	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX	3	3
			OL 110 Introduction to Business	3	3
			3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX	3	3
BUL 2242 Business Law II	3	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3	3
			BUS 307 Business Law II	3	3
			3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3	3
<b>SNHU-COCE Free Electives</b>					
MKA 2021 Principles of Selling	3	3	Free Elective	3	3
MKA 2511 Advertising	3	3	Free Elective	3	3
CGS 2510C Spreadsheet Applications	3	3	Free Elective	3	3
MTB 1103 Business Mathematics	3	3	Free Elective	3	3
GEB 2860 Business Administration Capstone	3	3	Free Elective	3	3
<b>Valencia College A.S. Degree Credits</b>			<b>SNHU-COCE B.S. Business Administration Credits</b>		
60			120		

- \* Excess general education credits are transferred as free elective credit, if available.
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- Students must earn a grade of "C-" or better for course transfer.
- Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.
- Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.

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**A.S. Computer Information Technology to B.A. General Studies**  
Valencia College - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.  
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Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Valencia College A.S. Computer Information Technology		Southern New Hampshire University-COCE B.A. General Studies	
<b>Course Equivalencies</b>		<b>General Education Core Requirements</b>	
ENC 1101 Freshman Composition I	3	ENG 122 English Composition I	3
		ENG 123 English Composition II	3
		MAT 125, MAT 130, MAT 135, MAT 136, or MAT 240	3
SLS 1122 New Student Experience	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
CGS 2100C Computer Fundamentals and Applications	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
		EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, SOC, SCS 100, or SCS 200)	3
ECO 2013 Principles of Economics-Micro	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
ECO 2023 Principles of Economics-Macro (Recommended)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Sciences or Mathematics	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
CTS 1134C Network Essentials	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
<b>Major Course Requirement</b>		<b>Major Course Requirement</b>	
IND 299 Strategies for Specialized Planning	3		3
<b>Select One Concentration (12 Credits)</b>			
Concentration Courses: The following list includes the concentrations permitted within the BA General Studies degree. Students in the General Studies degree program, in consultation with their IND-201 instructor, will select a concentration from the following list and take/transfer in courses within their indicated concentration. Students may take no more than two 100-level courses in any concentration.			
<b>Valencia College Courses</b>		<b>Concentration Course Requirements</b>	
			3
			3
			3
			3
<b>Valencia College Courses</b>		<b>SNHU-COCE Free Electives</b>	
CTS 1131C Computer Maintenance Essentials	3	Free Elective	3
CTS 1142C Information Technology Project Management	3	Free Elective	3
CET 2792C Installing and Configuring Windows Server	3	Free Elective	3
CET 2793C Administering Windows Server	3	Free Elective	3
CGS 2091C Social, Legal, and Ethical Issues in Information Technology	3	Free Elective	3
CTS 1120C Introduction to Network Security	3	Free Elective	3
COP 2822C Web Site Development	3	Free Elective	3
CGS 2545C Database Management Systems	3	Free Elective	3
Computer Information Technology Business Elective	3	Free Elective	3
Computer Information Technology Electives	3	Free Elective	3
Computer Information Technology Electives	3	Free Elective	3
CIS 2910C IT Capstone	3	Free Elective	3
<b>BA General Studies Concentration Options</b>			
Accounting   Accounting/Finance   Addictions   American History   Applied Political Science   Applied Psychology   Business Administration   Business Information Systems   Business Studies   Business Studies/Sports Management   Campaign Leadership   Child and Adolescent Development   Communication   Computer Information Technology   Counterterrorism   Creative Writing and English   Creative Writing and English/Nonfiction   Creative Writing and English/Poetry   Creative Writing and English/Screenwriting   Criminal Justice   Criminology   English Language and Literature   Environmental Science   Fashion Merchandising   Finance   Forensic Accounting & Fraud Examination   History   Human Resource Management   Industrial Organizational Psychology   International Business   Marketing   Mathematics   Middle Eastern Studies   Military History   New Media   Operations Management   Police Administration & Operations   Professional Writing   Psychology   Public Administration   Public Relations   Retailing   Small Business Management   Social Media Marketing   Social Psychology   Sociology   Sport Management			
<b>Valencia College A.S. Computer Information Technologies Credits</b>		<b>SNHU-COCE B.A. General Studies Total Credits Required</b>	
60		120	
<ul style="list-style-type: none"> <li>* Excess general education credits are transferred as free elective credit, if available.</li> <li>* Students must take/transfer twelve credits of 300-400 level coursework in the B.A. General Studies program.</li> <li>* This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.</li> <li>* Students must earn a grade of "C-" or better for course transfer.</li> <li>* Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.</li> <li>* Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.</li> </ul>			
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**ADDENDUM TO  
VALENCIA COLLEGE AND SOUTHERN NEW HAMPSHIRE UNIVERSITY  
ARTICULATION AGREEMENT DATE: 01.08.2018**

**TO:** Dr. Glenn Ricci, Ed.D. Curriculum Coordinator, Valencia College  
**FROM:** Director of Academic Alliances, Southern New Hampshire University COCE  
**RE:** ADDENDUM OF ADDITIONAL PROGRAM ARTICULATIONS  
**DATE:** September 13, 2018

Southern New Hampshire University College of Online and Continuing Education is pleased to announce the following newly formatted transfer pathway options for Business Administration cc students pursuing a bachelor degree. It is our goal to maintain the accuracy and effectiveness of articulation agreements, so we have attached the following new pathways which reflect changes to our 2018/19 General Education requirements to replace those in our original articulation agreement. This addendum will be added to the current articulation agreement dated 1/2018. Please distribute this guide to the appropriate faculty.

In order to ensure you have the most current information, please take note of the following changes to the original contract:

- Under “II. TRANSFER PATHWAY(S),” item number 3 will now read:
  - A.S. General Business Administration to B.S. Business Administration
  - A.S. Computer Information Technology to B.A. General Studies
  - A.S. Business Administration- Marketing to B.S. Business Administration

We value our partnership with Valencia College and look forward to providing additional opportunities for students to further their education.

7.17.17DL



*College of Online and Continuing Education*

33 South Commercial Street | Manchester NH 03103 | Phone: 603-314-1400 | Fax: 603-645-9743





**A.S. Business Administration-General Business Administration to  
B.S. Business Administration**

Valencia College - Southern New Hampshire University-COCE

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Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Valencia College A.S. Business Administration General	Cr	Southern New Hampshire University-COCE B.S. Business Administration	Cr
Courses in bold are the associate degree required courses.		<b>General Education Core Requirements</b>	
ENC 1101 Freshman Composition I	3	ENG 122 English Composition I	3
ENC 1102 Freshman Composition II	3	ENG 123 English Composition II	3
STA 2023 Statistical Methods	3	MAT 240 Applied Statistics	3
SPC 1608 Fundamentals of Speech	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
SLS 1122 New Student Experience	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
ECO 2023 Principles of Economics-Micro	3	ECO 201 Microeconomics (ESBS)	
ECO 2013 Principles of Economics-Macro	3	ECO 202 Macroeconomics	3
MAC 1105 College Algebra	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT,	3
MAC 2233 Calculus for Business and Social Sciences	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT,	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
<b>SNHU Business Core</b>		<b>30</b>	
ACG 2021C Principles of Financial Accounting	3	ACC 201 Financial Accounting	3
ACG 2071C Principles of Managerial Accounting	3	ACC 202 Managerial Accounting	3
BUL 2241 Business Law I	3	BUS 206 Business Law I	3
		FIN 320 Principles of Finance	3
		INT 113 Introduction to International Business	3
		IT 210 Business Systems Analysis and Design	3
MAR 2011 Principles of Marketing	3	MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		QSO 300 Operations Management	3
SNHU Course		OL 421 Strategic Management and Policy (Capstone)	3
<b>SNHU Major Courses</b>		<b>15</b>	
MAN 2021 Principles of Management	3	OL 215 Principles of Management	3
GEB 1011 Introduction to Business	3	3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX	3
		OL 110 Introduction to Business	
		3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX	3
		3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3
		3 credit(s) from subject(s): ACC, ADV, BUS, ECO, FIN, FMM, FMK, HCM, IHP, INT, MGT, MIS, MKT, OL, PAD, QSO, SPT, or TAX within range of course numbers 300-499	3
<b>SNHU-COCE Free Electives</b>		<b>33</b>	
CGS 2100C Computer Fundamentals and Applications	3	Free Elective	3
Social Science	3	Free Elective	3
GEB 2860 Business Administration Capstone	3		
<b>Valencia College A.S. Degree Credits</b>	<b>60</b>	<b>SNHU-COCE B.S. Business Administration Credits</b>	<b>120</b>

\* Excess general education credits are transferred as free elective credit, if available.

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**A.S. Computer Information Technology to B.A. General Studies**  
Valencia College - Southern New Hampshire University-COCE

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Valencia College A.S. Computer Information Technology	Cr	Southern New Hampshire University-COCE B.A. General Studies	Cr
<b>Course Equivalencies</b>		<b>General Education Core Requirements</b>	
ENC 1101 Freshman Composition I	3	ENG 122 English Composition I	3
		ENG 123 English Composition II	3
		MAT 125, MAT 130, MAT 135, MAT 136, or MAT 240	3
SLS 1122 New Student Experience	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
CGS 2100C Computer Fundamentals and Applications	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
		EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
ECO 2013 Principles of Economics-Micro	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
ECO 2023 Principles of Economics-Macro (Recommended)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Sciences or Mathematics	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
CTS 1134C Network Essentials	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
<b>Major Course Requirement</b>			3
IND 299 Strategies for Specialized Planning			3
<b>Select One Concentration (12 Credits)</b>			
Concentration Courses: The following list includes the concentrations permitted within the BA General Studies degree. Students in the General Studies degree program, in consultation with their IND-201 instructor, will select a concentration from the following list and take/transfer in courses within their indicated concentration. Students may take no more than two 100-level courses in any concentration.			
<b>Valencia College Courses</b>		<b>Concentration Course Requirements</b>	
			12
			3
			3
			3
			3
<b>Valencia College Courses</b>		<b>SNHU-COCE Free Electives</b>	
CTS 1131C Computer Maintenance Essentials	3	Free Elective	3
CTS 1142C Information Technology Project Management	3	Free Elective	3
CET 2792C Installing and Configuring Windows Server	3	Free Elective	3
CET 2793C Administering Windows Server	3	Free Elective	3
CGS 2091C Social, Legal, and Ethical Issues in Information Technology	3	Free Elective	3
CTS 1120C Introduction to Network Security	3	Free Elective	3
COP 2822C Web Site Development	3	Free Elective	3
CGS 2545C Database Management Systems	3	Free Elective	3
Computer Information Technology Business Elective	3	Free Elective	3
Computer Information Technology Electives	3	Free Elective	3
Computer Information Technology Electives	3	Free Elective	3
CIS 2910C IT Capstone	3	Free Elective	3
<b>BA General Studies Concentration Options</b>			
Accounting   Accounting/Finance   Addictions   American History   Applied Political Science   Applied Psychology   Business Administration   Business Information Systems   Business Studies   Business Studies/Sports Management   Campaign Leadership   Child and Adolescent Development   Communication   Computer Information Technology   Counterterrorism   Creative Writing and English   Creative Writing and English/Nonfiction   Creative Writing and English/Poetry   Creative Writing and English/Screenwriting   Criminal Justice   Criminology   English Language and Literature   Environmental Science   Fashion Merchandising   Finance   Forensic Accounting & Fraud Examination   History   Human Resource Management   Industrial Organizational Psychology   International Business   Marketing   Mathematics   Middle Eastern Studies   Military History   New Media   Operations Management   Police Administration & Operations   Professional Writing   Psychology   Public Administration   Public Relations   Retailing   Small Business Management   Social Media Marketing   Social Psychology   Sociology   Sport Management			
<b>Valencia College A.S. Computer Information Technologies Credits</b>	<b>60</b>	<b>SNHU-COCE B.A. General Studies Total Credits Required</b>	<b>120</b>
<ul style="list-style-type: none"> <li>* Excess general education credits are transferred as free elective credit, if available.</li> <li>• Students must take/transfer twelve credits of 300-400 level coursework in the B.A. General Studies program.</li> <li>• This guide serves as a mapping tool for students and is based upon SNHU-COCE 2018/2019 Academic Catalog at time of enrollment and this institution's equivalent academic year. Transfer equivalents earned prior or subsequent to this academic year will be evaluated on a case by case basis for transfer equivalency.</li> <li>• Students must earn a grade of "C-" or better for course transfer.</li> <li>• Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer.</li> <li>• Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree.</li> </ul>			
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