

Articulation Agreement

Southern New Hampshire University – College of Online and Continuing Education
and
Valencia College

I. PURPOSE

Southern New Hampshire University (SNHU) and Valencia College, in the spirit of academic cooperation, and in order to facilitate the transfer of graduates of Valencia College to Southern New Hampshire University - College of Online and Continuing Education (SNHU-COCE), hereby do enter into an academic articulation agreement. Successful implementation of the Agreement is dependent upon communication of its content to all involved participants and the assumption of responsibility by both institutions for such communications.

II. TRANSFER PATHWAY(S)

1. As SNHU is regionally accredited, all academic course work in which a student has earned a grade of "C-" or higher is fully transferable based on the attached course equivalents. Academic course work in which a student has earned a "C-" or better will transfer provided the GPA of transferring coursework is a 2.0 or higher. Up to 90 credits may be accepted in transfer toward a bachelor degree program.
2. Based on the course equivalency tables attached (see Appendix 1), SNHU College of Online and Continuing Education guarantees transferability of all credits outlined in the following Valencia College associate's degrees to their corresponding SNHU-COCE bachelor's degrees:

Valencia College A.S. Criminal Justice to SNHU B.S. Criminal Justice
Valencia College A.S. General Business Admin. to SNHU B.S. Business Admin.
Valencia College A.S. Accounting Technology to SNHU B.S. Accounting
Valencia College A.S. Computer Info Technology to SNHU B.S. Business Studies-Computer Info Technology
Valencia College A.S. Bus. Admin-Marketing to SNHU B.S. Business Studies-Marketing
3. Any students enrolling at SNHU College of Online and Continuing Education may transfer up to 90 hours for a bachelor's with unlimited CLEP, DANTES and Excelsior credits--providing students meet residency requirements. Residency requirements equate to 30 credit hours or ten classes.

III. TERMS

1. Because of this agreement to articulate, and provided the individual associated with Valencia College on his or her application form, eligible graduates, (students who graduate with an associates degree from Valencia College) employees and the immediate family of employees (spouses, domestic partners, children, siblings and parents) will receive a ten (10%) percent tuition reduction in Southern New Hampshire University - College of Online and Continuing Education, applicable as of the date this Agreement is fully executed by the parties below. In addition, those eligible graduates, employees and immediate family of employees who enroll in Southern New Hampshire University's online graduate program will receive a waiver of the application fee normally required by Southern New Hampshire University - College of Online and Continuing Education. No application fee waiver, tuition credit or refund shall be made retroactively for any employee, their family member or alumnus already enrolled at SNHU College of Online and Continuing Education on the date of execution of this Agreement; however, the tuition reduction shall be applied to such eligible employees, their family members or graduates for course enrollments following the execution of this Agreement. Programs offered at military tuition assistance levels are not subject to this reduction. Valencia College employees, their family members and graduates must inform SNHU College of Online and Continuing Education admissions representatives about their affiliation to receive their tuition reduction.

SNHU College of Online and Continuing Education may change its tuition rates at any time at its sole discretion and the reduction will be calculated based on the current tuition in effect for the applicable academic term for the enrolled program. Eligible employees and alumni shall not be entitled to any other reduction and are subject to all other admission and continuation requirements as set forth in the respective Southern New Hampshire University policies and catalogs.

2. Southern New Hampshire University - College of Online and Continuing Education agrees to provide Valencia College, at its request, an annual update of student enrollment, to include general data on how many Valencia students have transferred to SNHU College of Online and Continuing Education.
3. This Agreement is effective as of the date of the fully executed document, and shall continue until terminated. Both parties must approve amendments to the Agreement in writing. Either party may terminate the Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate the Agreement immediately in the event that participation under the Agreement may

give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction, provided that the parties will undertake best efforts to ensure that students currently enrolled pursuant to the terms of this agreement are permitted to complete current courses without penalty.

4. Admission criteria, academic requirements, and other admission requirements will be subject to the applicable Catalog at the time of the students' admission. Students who have begun their SNHU program of study or students in the process of enrolling prior to the effective date of any without cause termination will be grandfathered in to continue receiving the discount offered in this Agreement until such time such students complete or discontinue enrollment in their program.
5. This Articulation Agreement is based on the current curriculum of both educational institutions. Each institution is responsible for notifying the other of any substantive changes to the curriculum. This agreement shall be reviewed by both institutions annually.
6. The parties grant to each other a non-exclusive, non-transferable license to use each other's trademarks and servicemarks in furtherance of the articulation coordination detailed herein or in a manner solely for the purpose of identifying and communicating the existence of the relationship to Valencia College's students and alumni. Use of trademarks, servicemarks and logos will comply with use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return any and all files and materials containing the licensed marks supplied by the owner at termination or expiration of the Agreement. Neither party grants to the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or servicemarks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or servicemarks.
7. Valencia College agrees to notify students of transfer opportunities to SNHU College of Online and Continuing Education, to collaborate with SNHU College of Online and Continuing Education on other forms of transfer communication and to host SNHU representatives on campus for recruitment activities during the academic school year.
8. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details for accomplishing its own obligations under this Agreement. In no event will the agents, representatives or employees of one party be deemed to be agents, representatives or employees of the other.
9. This Agreement may be executed by a duly authorized representative of each party, either by electronic or facsimile transmission, each of which will be considered an original.



IV. CONTACTS FOR COORDINATION:

All notices and other communications required hereunder by either party to the other shall be in writing, delivered personally, by certified or registered mail, return receipt requested, or by overnight courier, and shall be deemed to have been duly given when delivered personally or received when using overnight courier or three business days after being deposited in the United States mail, postage prepaid, addressed as follows:

If to Southern New Hampshire University:

Ricardo Grant, Assistant Director, Academic Alliances
Southern New Hampshire University
College of Online and Continuing Education
33 S. Commercial Street
Manchester, NH 01301

If to Valencia College:

Dr. Glenn Ricci, Curriculum Coordinator
Valencia College
1768 Park Center Drive,
Orlando, FL 32835

or to such other persons or places as either party may from time to time designate by written notice to the other.

1.17.17DL



College of Online and Continuing Education

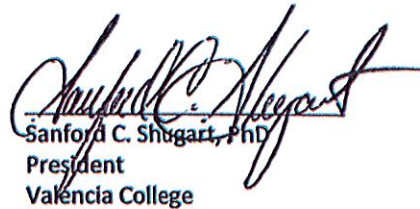
33 South Commercial Street | Manchester NH 03103 | Phone: 603-314-1400 | Fax: 603-645-9743

DATE: 1/8/18

APPROVALS:



Kimberly Bogle Jubinville, PhD.
Sr. Vice-President & Chief Academic Officer
Academic Quality, Accreditation & Support
Southern New Hampshire University



Sanford C. Shugart, PhD
President
Valencia College



Valencia A.S. Criminal Justice Degree to B.S. Criminal Justice
Valencia College - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.

This guide serves as a mapping tool for students. Individual student evaluations will vary.

Please contact SNHU-COCE Academic Alliances Team

for personalized guidance or questions at:

Admissions: 1.800.668.1249 | AcademicAlliances@snhu.edu

Valencia College A.S. Criminal Justice Degree	Cr	Southern New Hampshire University-COCE B.S. Criminal Justice	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	
			45
ENC 1101 Freshman Composition I	3	ENG 122 College Composition I	3
ENC 1102 Freshman Composition II		ENG 123 College Composition II	3
Mathematical Concepts/Quantitative Reasoning 100+		MAT 125, MAT 130, MAT 135, MAT 136, or MAT 240	3
SPC 1608 Fundamentals of Speech	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
SLS New Student Experience	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, HIS, or PHL)		EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)		ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)		ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
MGF 1106 College Mathematics	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
Science Elective	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
History Electives (HIS)		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
General Education Core Electives		EGED: General Education Core Elective	3
SNHU Course		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
Course Equivalents		SAS Required Courses	
		POL 210 American Politics	3
Psy 2012 General Psychology or SYG Introductory Sociology	3	PSY 108 Introduction to Psychology	3
		SOC 112 Introduction to Sociology	3
Course Equivalents		SNHU Major Courses	
			15
CCJ 1020 Intro to Criminal Justice	3	JUS 101 Introduction to Criminal Justice	3
CCJ 2358 Criminal Justice Report Writing: Capstone	3	CJ 202 Writing for the Criminal Justice Profession	3
CCJ 2053 Ethics in Criminal Justice	3	CJ 104 Ethics and the Criminal Justice Leader	3
		CJ 300 Research Methods for Criminal Justice	3
		JUS 261 Judicial Administration	3
		JUS 305 International Criminal Justice	3
CJJ 2001 Juvenile Justice Systems	3	JUS 331 Juvenile Justice System	3
CJL 2100 Criminal Law	3	JUS 375 Criminal Law	3
		JUS 455 Legal Traditions	3
		CJ 480 Capstone in Criminal Justice	3

Course Equivalents		Criminal Justice Electives or Concentration Options	12
CJC 2000 Intro to Corrections	3	Electives or Concentration Options: Consult with your SNHU-Advisor for available course equivalencies (4 courses). Concentration Options: Corrections, Criminology, Homeland Security and Counterterrorism, Human Services, Legal Studies and Advocacy, or Police Administration and Operations.	12
CJE 2600 Criminal Investigation	3		
CCJ 1010 Criminology	3		
SNHU-COCE Free Electives			24
CJE 2000 Policing Systems & Procedures	3	Elective	3
CJL 2102 Criminal Evidence and Procedures	3	Elective	3
Criminal Justice Elective	3	Elective	3
Criminal Justice Elective	3	Elective	3
Criminal Justice Elective	3	Elective	3
Valencia College A.S. Criminal Justice Degree Credits	60	SNHU-COCE B.S. Criminal Justice Credits	120
<p>* Excess general education credits are transferred as free elective credit, if available.</p> <p>**Course credits will be transferred to their course equivalencies as credit availability permits within the degree.</p> <ul style="list-style-type: none"> • This guide serves as a mapping tool for students and is based upon SNHU-COCE 2017/2018 Academic Catalog and transfer equivalents. • Students must earn a grade of "C-" or better for course transfer. • Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer. • Course pre-requisites are built into the B.S. Criminal Justice program. • Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree. 			
<p>www.snhu.edu/ccpartners http://www.snhu.edu/admission/academic-catalogs</p>			



A.S. General Business Administration to B.S. Business Administration
Valencia College - Southern New Hampshire University-COCE

Students who transfer with a conferred associates degree are entitled to a 10% tuition reduction accessed through mySNHU.edu.

This guide serves as a mapping tool for students. Individual student evaluations will vary.

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for personalized guidance or questions at:

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Valencia College A.S. General Business Administration	Cr	Southern New Hampshire University-COCE B.S. Business Administration	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	45
ENC 1101 Freshman Composition I	3	ENG 122 College Composition I	3
ENC 1102 Freshman Composition II	3	ENG 123 College Composition II	3
STA 2023 Statistical Methods	3	MAT 240 Applied Statistics	3
SLS 1122 New Student Experience	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
SPC 1608 Fundamentals of Speech	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Humanities Elective	3	EFAM: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
ECO 2023 Principles of Economics-Micro	3	ECO 201 Microeconomics (ESBS)	
Social Science Elective	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
MAC 1105 College Algebra	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
MAC 2233 Calc for Business and Social Science	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
History Electives (HIS)		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
ECO 2013 Principles of Economics-Macro	3	EGED: ECO 202 Macroeconomics	3
SNHU Course		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
SNHU Business Core			30
ACG 2021C Principles of Financial Accounting	3	ACC 201 Financial Accounting	3
ACG 2071C Principles of Managerial Accounting	3	ACC 202 Managerial Accounting	3
BUL 2241 Business Law I	3	BUS 206 Business Law I	3
		FIN 320 Principles of Finance	3
		INT 113 Introduction to International Business	3
		IT 210 Business Systems Analysis and Design	3
MAR 2011 Principles of Marketing	3	MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		QSO 300 Operations Management	3
SNHU Course		OL 421 Strategic Management and Policy (Capstone)	3

SNHU Major Courses			15
		OL 211 Human Resource Management	3
MAN 2021 Principles of Management	3	OL 215 Principles of Management	3
		OL 326 Social Environment of Business	3
		OL 342 Organizational Behavior	3
SNHU Major Electives or Concentrations			15
		Upper Division Electives or Concentration Option to be discussed with your SNHU-COCE Advisor. Concentration Options: Healthcare Administration, Human Resource Management, Nonprofit Management, Organizational Leadership, Small Business Management	15
SNHU-COCE Free Electives			30
GEB 1011 Introduction to Business	3	Electives	3
GEB 2860 Business Administration Capstone	3	Electives	3
CGS 2100C Computer Fundamentals and Application	3	Electives	3
Valencia College A.S. General Business Admin Degree Credits	60	SNHU-COCE B.S. Business Administration Credits	120
<ul style="list-style-type: none"> * Excess general education credits are transferred as free elective credit, if available. • This guide serves as a mapping tool for students and is based upon SNHU-COCE 2017/2018 Academic Catalog and transfer equivalents. • Students must earn a grade of "C-" or better for course transfer. • Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer. • Course pre-requisites are built into the B.S. Business Administration program. • Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree. 			
www.snhu.edu/ccpartners http://www.snhu.edu/admission/academic-catalogs			



A.S. Accounting Technology Degree to B.S. Accounting
Valencia College - Southern New Hampshire University-COCE

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Valencia College A.S. Accounting Technology Degree	Cr	Southern New Hampshire University-COCE B.S. Accounting	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	
			45
ENC 1101 Freshman Composition I	3	ENG 122 College Composition I	3
ENC 1102 Freshman Composition II	3	ENG 123 College Composition II	3
STA 2023 Statistical Methods (Accounting Tech Elective)	3	MAT 240 Applied Statistics	3
SLS 1122 New Student Experience	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
SPC 1608 Fundamentals of Speech	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
ECO 2023 Principles of Economics-Micro	3	ECO 201 Microeconomics (ESBS)	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)	3	ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Science or Mathematics Elective	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
CGS 2100C Computer Fundamentals and Appl	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
History Electives (HIS)	3	EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
ECO 2013 Principles of Economics - Macro	3	EGED: ECO 202 Macroeconomics	3
SNHU Course	3	Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
		SNHU Business Core	30
ACG 2021C Principles of Financial Accounting	3	ACC 201 Financial Accounting	3
ACG 2071C Prin of Managerial Accounting	3	ACC 202 Managerial Accounting	3
BUL 2241 Business Law I (Accounting Tech Elective)	3	BUS 206 Business Law I	3
		FIN 320 Principles of Finance	3
		INT 113 Introduction to International Business	3
		IT 210 Business Systems Analysis and Design	3
		MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		QSO 300 Operations Management	3
SNHU Course	3	OL 421 Strategic Management and Policy (Capstone)	3

SNHU Major Courses				15
ACG 2360C Cost Accounting	3	ACC 207 Cost Accounting		3
ACG 2100C Intermediate Accounting I	3	ACC 307 Intermediate Accounting I		3
		ACC 308 Intermediate Accounting II		3
TAX 2000C Federal Income Tax	3	ACC 330 Federal Taxation I		3
		ACC 345 Financial Statement Analysis/Business Value		3
		ACC 405 Advanced Accounting		3
		ACC 411 Auditing Principles		3
		BUS 307 Business Law II		3
SNHU Accounting Major Electives				9
		ACC 309 Intermediate Accounting III (recommended course since it is a pre-requisite for ACC 405)		3
ACG 2450C Computer Accounting I	3	Choose one (1) ACC electives 300-level or higher		3
ACG 2460C Computer Accounting II - Spreadsheets	3	Choose one (1) ACC electives 300-level or higher		3
SNHU-COCE Free Electives				12
APA 1111C Basic Accounting	3	Elective		
GEB 1011 Introduction to Business	3	Elective		
ACG 2030C Capstone Review Course of Accounting Principles	3	Elective		
OST 1335C Business Communication	3	Elective		
Valencia College A.S. Accounting Tech Degree Credits		60	SNHU-COCE B.S. Accounting Credits	
			120	
<p>* Excess general education credits are transferred as free elective credit, if available.</p> <ul style="list-style-type: none"> • This guide serves as a mapping tool for students and is based upon SNHU-COCE 2017/2018 Academic Catalog and transfer equivalents. • Students must earn a grade of "C-" or better for course transfer. • Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer. • Course pre-requisites are built into the B.S. Accounting program. • Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree. 				
www.snhu.edu/ccpartners http://www.snhu.edu/admission/academic-catalogs				



A.S. Info Tech to B.S. Business Studies-Computer Information Technology
Valencia College - Southern New Hampshire University-COCE

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Valencia College A.S. Computer Info Technology Degree	Cr	Southern New Hampshire University-COCE B.S. Business Studies-Computer Information Technology	Cr
Courses in bold are the associate degree required courses.		General Education Core Requirements	
			45
ENC 1101 Freshman Composition I	3	ENG 122 College Composition I	3
ENC 1102 Freshman Composition II		ENG 123 College Composition II	3
SAT 2023 Statistical Methods		MAT 240 Applied Statistics	3
SLS 1122 New Student Experience	3	SNHU 107 or Free Elective for students transferring 12+ credits	3
CTS 1134C Network Essentials	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, HIS, or PHL)		EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
ECO 2023 Principles of Economics-Micro (Business Elective)	3	ECO 201 Microeconomics (ESBS)	3
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)		ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Science or Mathematics Elective	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
CGS 2100C Computer Fundamentals and Appl	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
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SNHU Course		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
		SNHU Business Core	30
ACG 2021C Principles of Financial Accounting		ACC 201 Financial Accounting	3
ACG 2071C Principles of Managerial Accounting		ACC 202 Managerial Accounting	3
BUL 2241 Business Law I		BUS 206 Business Law I	3
FIN 2000 Principles of Finance		FIN 320 Principles of Finance	3
		INT 113 Introduction to International Business	3
		IT 210 Business Systems Analysis and Design	3
		MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		QSO 300 Operations Management	3
		OL 421 Strategic Management and Policy (Capstone)	3

SNHU Major Courses			21
		IT 201 Computer Platform Technologies	3
		IT 330 Database Design and Management	3
		IT 340 Network & Telcom Management	3
CGS 2545C Database Mgmt Systems, CTS 1142C Info Tech Project Mgmt, and COP 2822C Website Development,	9	Four (4) IT Electives - To be discussed with your SNHU-COCE Advisor	12
SNHU-COCE Free Electives			24
Computer Information Technology Electives	14	Electives	14
CTS 1131C Computer Maintenance Essentials	3	Elective	3
CTS 1120C Intro to Network Security	3	Elective	3
CIS 2910C IT Capstone	3	Elective	3
CGS 2091C Social Legal and Ethical Issue	3	Elective	3
CIS 2943 Internship in Computer Info Tech or CGS 2650 Social Networking Job Search	1	Elective	1
Valencia College A.S. Computer Info Technology Degree	60	SNHU-COCE B.S. Business Studies-Computer Information Technology	120
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A.S. Bus. Admin-Marketing to B.S. Business Studies-Marketing
Valencia College - Southern New Hampshire University-COCE

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ENC 1101 Freshman Composition I	3	ENG 122 College Composition I	3
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SPC 1608 Fundamentals of Speech	3	IDS 100 or Free Elective for students transferring 12+ credits	3
Humanities Elective	3	EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
Fine Arts and Humanities General Education Core (FAS, HUM, MUS, LIT, HIS, or PHL)		EFAH: Fine Arts and Humanities Elective (ENG, FAS, HUM, LIT, MUS, PHL, LAR, LAS, LFR, LSP, LAN, LMA, HUM 100, or HUM 200)	3
ECO 2023 Principles of Economics-Micro	3	ECO 201 Microeconomics (ESBS)	
Social and Behavioral Sciences General Education Core (ATH, SOC, ECO, ENV, POL, or PSY)		ESBS: Social and Behavioral Sciences Elective (ATH, ECO, HSE, POL, PSY, SCS, SOC, SCS 100, or SCS 200)	3
Science or Mathematics Elective	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
MTB 1103 Business Mathematics	3	ESTM: Science/Technology/Mathematics Elective (BIO, CHM, ENV, GEO, GRA, IT, MAT, PHY, SCI, IHP 340, PHL 214, SCI 100, or SCI 200)	3
History Electives (HIS)		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
History Electives (HIS)		EHIS: History Electives (HIS, HIS 100, or HIS 200)	3
ECO 2013 Principles of Economics-Macro	3	EGED: ECO 202 Macroeconomics	3
SNHU Course		Choose one (1) Seminar Course: IDS 400, IDS 401, IDS 402, IDS 403, or IDS 404	3
Course Equivalents		Business Core Requirements	
			30
ACG 2021C Principles of Financial Accounting	3	ACC 201 Financial Accounting	3
		ACC 202 Managerial Accounting	3
BUL 2241 Business Law I	3	BUS 206 Business Law I	3
		FIN 320 Principles of Finance	3
		INT 113 Introduction to International Business	3
		IT 210 Business Systems Analysis and Design	3
MAR 2011 Principles of Marketing	3	MKT 113 Introduction to Marketing	3
		OL 125 Human Relations in Administration	3
		OL 421 Strategic Management and Policy (Capstone)	3
		QSO 300 Operations Management	3

Course Equivalents		Major Course Requirements		21
			MKT 265 Social Media & Marketing Communications	3
MKA 2021 Principles of Selling	3		MKT 270 Professional Selling	3
			MKT 337 Marketing Research	3
			MKT 345 Consumer Behavior	3
			MKT 432 Strategic Marketing Planning (Capstone)	3
MKA 2511 Advertising	3		Choose one (1) course from ADV or MKT 100-499 or QSO 330 Supply Chain Management	3
			Choose one (1) course from ADV or MKT 100-499 or QSO 330 Supply Chain Management	3
Valencia College Courses		SNHU-COCE Free Electives		24
OST 1335C Business Communication	3	Elective		3
CGS 2510C Spreadsheet Applications	3	Elective		3
BUL 2242 Business Law II	3	Elective		3
CGS 2100C Computer Fundamentals & Appl	3	Elective		3
GEB 1011 Introduction to Business	3	Elective		3
GEB 2860 Business Administration Capstone	3	Elective		3
MAN 2021 Principles of Management	3	Elective		3
Valencia College A.S. Bus. Admin - MarketIntg Degree Credits		60	B.S. Business Studies-Marketing Total Credits Required	120
<p>* Excess general education credits are transferred as free elective credit, if available.</p> <ul style="list-style-type: none"> • This guide serves as a mapping tool for students and is based upon SNHU-COCE 2017/2018 Academic Catalog and transfer equivalents. • Students must earn a grade of "C-" or better for course transfer. • Students may transfer up to 90 credits if previous credits earned meet SNHU-COCE's degree requirements and academic standards for transfer. • Course pre-requisites are built into the B.S. Business Studies-Marketing program. • Students must take at least 30 credits (ten classes) at SNHU-COCE to be awarded a bachelor's degree. 				
<p>www.snhu.edu/ccpartners http://www.snhu.edu/admission/academic-catalogs</p>				