

**Articulation Agreement
Between
VALENCIA COLLEGE**

**A.S. degree in Business Administration
and**

**THE SCHOOL BOARD OF ORANGE COUNTY, FLORIDA O/B/O
ORANGE TECHNICAL COLLEGE**

Marketing Management & Entrepreneurial Principles

In a continuing effort to provide career ladder opportunities for students in career and technical education programs, Valencia College agrees to extend full college credit at no cost (other than the application for admission fee) to eligible students who have completed the following specified programs at Orange Technical College – Mid Florida Campus.

COURSE EQUIVALENCY IN SPECIALIZED COURSES

ORANGE TECHNICAL COLLEGE
(Mid Florida Campus)

VALENCIA COLLEGE PROGRAM
(Based on Portfolio Assessment)

**Marketing Management & Entrepreneurial
Principles**
(600 Hours)

Business Administration A.S. Degree (3 credits)
MAR 2011 principles of Marketing (3 credits)

MAXIMUM AWARD OF CREDIT

This agreement makes it possible for a student to receive three (3) semester hours of college credit towards the Business Administration program at Valencia College which is in accordance with commonly accepted good practice in higher education.

EDUCATIONAL PROGRAM

Valencia and Orange Technical College faculty and staff with responsibility for supervision and coordination of the Marketing Management & Entrepreneurial Principles and Business Administration programs have assessed the adequacy of the documentation and determined that the learning outcomes, performance standards, and assessment procedures meet the college standards for college credit course work and that the learning outcomes are:

1. consistent with the course work in AS degree being articulated.
2. based on the statewide PSAV to AS Degree Statewide agreement, an alternative form of student assessment or is taught by faculty who have a minimum of an BS/BA degree in the required area or meet other described criteria.

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TRANSFERRING PROCESS

To have the courses reported on the official Valencia College transcript, transferring students must do the following:

1. Apply for admission to Valencia College and meet the College entrance requirements.
2. Submit a completed Valencia College application for Admission and pay the application fee. Satisfy the requirements for Degree-Seeking Status, including submission of all official transcripts, and declare a major in the articulated program.
3. Be accepted into Valencia within three years of completing the Orange Technical College program. *(Note: If it's been longer than 3 years, an exception will be considered if the student can demonstrate they have current industry knowledge (i.e. through an employer letter, etc.)*
4. Complete orientation and comply with the appropriate placement, course prerequisites and requirements of the college.
5. Meet with Valencia's Career Program Advisor to verify completion of the articulated program and initiate the award of credit process following enrollment at the College. *Note: Student must provide the required documentation needed for evaluation of the approved assessments listed below before the credit can be awarded.*

Approved assessment:

- Students must present an acceptable portfolio of work to be assessed and evaluated by the Business Administration Program Chair which includes the following items: business plan, samples of event planning activities and samples of promotional materials.
6. Successfully complete GEB 1011 Introduction to Business in the Business Administration program, and be a currently enrolled student at the time the credit is awarded.
 7. After verifying the required documentation and evaluating the approved assessments(s), the Valencia Career Program Advisor or Program Chair for the articulated program will determine eligibility, and notify the Registrar's Office of acceptable credit to be awarded. *(Note: Credit will be awarded after the drop/add date, and the evaluation process has been completed).*

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TERMS OF AGREEMENT

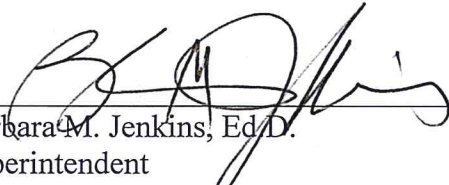
This agreement shall be reviewed and evaluated biannually. It shall remain in effect from June 2019 until either party identifies a need for revision or terminates this agreement with thirty days written notice.

APPROVED:

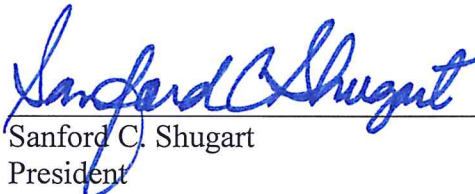
APPROVED:

The School Board of Orange County, Florida o/b/o
Orange County Public Schools Technical College

Valencia College



Barbara M. Jenkins, Ed.D.
Superintendent
The School Board of Orange County, Florida



Sanford C. Shugart
President
Valencia College

5/13/19

Date

4-5-19

Date

Approved as to form and legality by the Office
of Legal Services to the Orange County School
Board on: 5-8-19 Signature: V. Cocotes
Print Name: VIVIAN COCOTES