



VALENCIA COLLEGE FOUNDATION

VICE PRESIDENT & CHIEF FINANCIAL OFFICER

VALENCIA COLLEGE





[SEARCH PROFILE](#)

JOIN OUR TEAM

VICE PRESIDENT AND CHIEF FINANCIAL OFFICER, THE VALENCIA COLLEGE FOUNDATION

Valencia College seeks a passionate, dedicated and motivated senior leader to serve as the College's Foundation Vice President and Chief Financial Officer. This position is a member of the Foundation's Senior Leadership Team and reports to the Foundation President and CEO.

As Foundation Vice President and CFO, you will be responsible for the overall fiscal management of Valencia Foundation, including guiding the finance team, external auditors and investment portfolio advisers. This leader oversees scholarship and program disbursement, in addition to assisting with overall foundation staff leadership, policy development and board relationships, such as finance committee management and engagement.

The person in the role will oversee and direct the finance team and assist with

overall Foundation staff leadership, policy development and board relationships, including finance committee management and engagement.

Valencia College

Valencia College is a member of the Florida College System, a network of 28 state colleges under the purview of the Florida Department of Education, and is accredited by the Southern Association of Colleges and Schools Commission on Colleges.

Valencia is one of the largest community colleges in Florida and the inaugural winner of the Aspen Prize for Community Colleges. The College offers more than 120 programs including two- and four-year degrees, accelerated training and continuing education.

As as one of "The Great Colleges to Work For" by the Chronicle of Higher

Education, we understand the importance of fostering a collaborative collegial environment that fosters collaboration and creativity and achieving a true work/life balance.

Valencia has been named by HBCU Connect as one of its top 50 employers for recruitment efforts targeting students and graduates from our nation's Historically Black Colleges and Universities.

Serving the greater metro Orlando area, some of Valencia's campuses are located near Walt Disney World and the tourist corridor, in which many residents work. The College's program offerings seek both to support the tourism industry as well as to diversify regional employment opportunities in the region and enable economic mobility.



VALENCIA COLLEGE FOUNDATION

Valencia College Foundation seeks to provide the margin of excellence for which Valencia has long been known. The Foundation is a separate, not-for-profit, IRS approved 501(c) (3) corporation chartered in 1974 to provide financially for the educational needs of Valencia College that cannot be met through state aid or student tuition income.

Working here, you will have the opportunity to ensure that equal access to higher education belongs to everyone, because the future does, too. The Foundation maintains more than 650 named scholarships, academic support funds, endowed teaching chairs and fellowships.

During the 2019-20 academic year, the foundation disbursed \$7.96 million, which included \$2.64 million for scholarships. In the past 10 years, the Valencia College Foundation disbursed \$39.6 million.

In 2011, the Valencia Foundation received the unsolicited national Circle of Excellence Award in Educational Fundraising from the Council for Advancement and Support of Education (CASE).

The Valencia College Foundation has been named one of the nation's top two community college endowments every year for 17 years and maintains more than \$100 million in net assets.

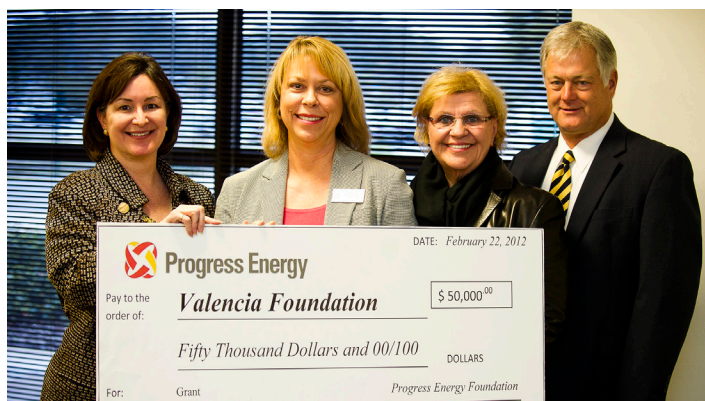
CASE selected Valencia as one of 10 topperforming community college foundation based foundations based on VSE, IPEDS and NACUBO data. As this benchmarking list continues to expand over time, Valencia has maintained its inaugural position. Among the nation's 1,200 two-year colleges, the average endowment value is \$12 million; Valencia's endowment value is more than \$80 million.

The Valencia College Foundation is committed to providing even greater

opportunity for students through its \$30 million, multi-year Valencia Promise Campaign, raising funds to support 14 priorities through four pillars:

1. Make education affordable and accessible by breaking down barriers;
2. Grow our community's economy by enhancing and expanding signature programs;
3. Lead individuals into high-wage jobs by training them for high-demand careers; and
4. Innovate learning by fostering collaboration and experimentation.

The Valencia College Foundation is committed to the principle of equal opportunity in education and employment. We value the richness of diversity in its many forms and respect the dignity of each individual. Valencia's students reflect the diversity of our service districts, and the College seeks a leader who will support Valencia's mission to unlock access to learning for students of all backgrounds.





THE POSITION AND APPLICATION PROCESS

Desired Characteristics, Talent and Experience:

- Master's degree from a regionally accredited institution (Required). In lieu of a Master's degree, a combination of education and experience may be substitutable.
- Experience in financial planning for a non-profit organization.
- Experience in overseeing investment advisers to manage endowed funds of at least \$50 million.
- Proven experience with bookkeeping, donor stewardship, resource development, foundation relations, scholarship coordination and alumni relations functions.
- Knowledge of laws and regulations regarding fund development, nonprofit accounting and taxes, 501© (3) organizations, audits, structured gifts and deferred giving vehicles.
- Knowledge of fundraising philosophies and techniques for capital campaigns, annual giving, direct mail, major gifts and planned giving.
- Ability to adhere to the ethical code of fundraising through the Association of Fundraising Professionals (AFP).
- Proven staff leadership, fiscal management, investment management, marketing, special events, board experience and strategic planning

- Ability to work effectively in a diverse community and meet the needs of diverse student populations.
- A demonstrated commitment to equity and inclusion.

Location:

Orlando, FL 32835
District Office

Closing Date:

Monday, August 30, 2021
at 7 p.m. EST.

If you would like to be part of fulfilling an everlasting promise to our students and our community, please complete and submit an online application and include a cover letter, resume and a minimum of three references.

[Please click here](#) for more information about this position.

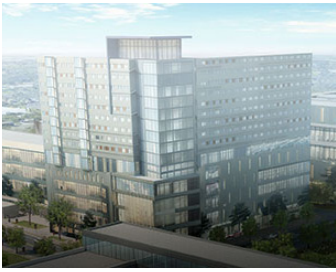
If you have any questions about this opportunity, please contact **Val SanMarco**
Director, Talent Acquisition,
at vsanmarco@valenciacollege.edu
or by phone at 407-582-3802.



Valencia College is an equal opportunity institution.

Valencia College is an equal opportunity institution. We provide equal opportunity for employment and educational services to all individuals as it relates to admission to the College or to programs, any aid, benefit, or service to students or wages and other terms, conditions or privileges of employment, without regard to race, ethnicity, color, national origin, age, religion, disability, marital status, sex/gender, sexual orientation, genetic information, gender identity, pregnancy, and any other factor prohibited under applicable federal, state, and local civil rights laws, rules and regulations. Contact the [Office of Organizational Development and Human Resources](#) for information.

CAMPUS LOCATIONS



Downtown Campus

Valencia College Downtown Campus provides students an opportunity to live and learn in downtown Orlando. Our only location to offer on-campus housing, this campus is a great fit for students who want to study in a centrally located setting, and have a variety of options for activities on nights and weekends.



East Campus

East meets art at the campus that is home to our School of Arts and Entertainment. This creative atmosphere encourages a sketch or two from the banks of the Little Econlockhatchee River. Only a few minutes from UCF, it's convenient for students taking general education classes and earning an A.A. degree. Stop by and we'll even teach you to pronounce Econlockhatchee.



Lake Nona Campus

Lake Nona's close ties to Medical City puts the focus on future careers in medicine and biotechnology. Through a partnership with Lake Nona High, high school students can earn a Valencia College degree while they're simultaneously getting their diploma. It's like a distant educational utopia, only it's actually happening right now.



Osceola Campus

Osceola is equipped with the latest training technologies and labs for biology, chemistry and physics. It also has the college's largest library of all the campuses and a huge green screen to create your own custom video presentations. Plus, with UCF bachelor's programs offered on site, you can start and keep on studying here.



Poinciana Campus

Our Poinciana Campus houses a robust selection of classrooms, amenities, labs and a state-of-the-art culinary kitchen—providing Poinciana residents with access to all the college has to offer. And with Accelerated Skills Training programs, you can train for a higher-wage career in just weeks.



School of Public Safety

Valencia College's School of Public Safety provides comprehensive education, training and resources for our communities' first responders—helping Central Florida maintain the finest in public safety services to protect its booming visitor and residential populations.



West Campus

West is best for high-tech programs like engineering, architecture, math and health sciences. And did we mention the mind-blowing technology inside some of the newest LEED certified green buildings? You won't want to leave. And since we offer UCF degree programs on campus, you won't have to.



Winter Park Campus

Winter Park is a central, convenient, tucked-away powerhouse of learning nestled into one of the most picturesque cities in America. This campus is home to the Jeffersonian Honors Program, which is focused on producing active, global citizens.

CAMPUS LOCATIONS

CENTERS FOR ACCELERATED TRAINING



Accelerated Skills Training - Downtown Campus

Valencia College's Accelerated Skills Training programs focus on intensive, hands-on training designed to help you get a job and make more money. Our downtown location offers a place to further your skills, gain experience using the newest tools in the field and earn nationally-recognized certifications.



Accelerated Skills Training - Poinciana Campus

Valencia College Accelerated Skills Training programs focus on intensive, hands-on training designed to help you get a job and make more money. Instructors take their real-world experience and teach the newest industry techniques—giving you knowledge that prepares you for a rewarding career. Learn the skills that employers are looking for at our Poinciana Campus location.



Accelerated Skills Training - Osceola Campus

Valencia College Accelerated Skills Training programs focus on intensive, hands-on training designed to help you get a job and make more money. Our Osceola Campus location features a new building, offering state-of-the-art equipment and providing you with the tools needed to succeed.



Accelerated Skills Training - Advanced Manufacturing Training Center

Valencia College offers its Advanced Manufacturing programs, serving both Orange and Osceola counties. Training programs focus on intensive, hands-on training designed to help you get a job and make more money. Our programs help you further your skills, gain experience using the newest tools in the field and earn nationally-recognized certifications.

TRAINING FACILITIES



School of Public Safety - Fire Rescue Training Facility

Valencia College's School of Public Safety Fire Rescue Training Facility offers a wide variety of training and learning opportunities for our community's public and private sector fire service professionals. Our programs focus on the most recent updates, topics and equipment and are taught by experienced professionals from the field. In addition, Valencia College can customize programs to meet the specific needs of any agency.



POINTS OF DISTINCTION FOR VALENCIA COLLEGE

- Many colleges and universities rightly claim cultures that are **mission-driven, student-focused, team-oriented, transparent and open to divergent opinions**. Valencia College exemplifies these characteristics. This culture, championed by President Shugart, has been key to the College's success.

- Valencia College is Florida's **second largest state college**, having served nearly 78,000 students in 2018-19. Contrary to the countercyclical trend across the community college sector, Valencia's enrollment **increased 4.6%** over the previous year.

- Valencia College won the inaugural **Aspen Prize** for Community College Excellence in 2011.

- In 2017, the College was recognized as a **"Great College to Work For"** by the Chronicle of Higher Education. It was one of only 42 institutions named to the *Chronicle's* **Honor Roll**.

- This year, Valencia College has been named by HBCU Connect as one of its **top 50 employers** for recruitment efforts targeting students and graduates from our nation's **Historically Black Colleges and Universities**.

- Valencia's **YouthBuild** program, which provides opportunities for **out-of-school youth**, aged 16 – 24, to complete their GED, as well as Valencia's **Basic Construction program**, where students have the opportunity to put their construction skills into practice on projects with **Habitat for Humanity** in Osceola County.



- In 2018-19, Valencia College achieved **Gold Status** under Florida's Performance-Based Funding program and was awarded the **highest level of funding** — \$7.56 million.

- Valencia College is fortunate to have the leadership of a supremely talented, accomplished and diverse **District Board of Trustees** — see <https://valenciacollege.edu/about/board-of-trustees/>.

- Valencia awarded 8,759 total associate degrees in 2018-2019, which included 7,096 Associate in Arts and 1,483 Associate in Science and Associate in Applied Science.

- The College's unique **DirectConnect™ to UCF** partnership provides graduates with an A.A. or an articulated A.S. degree from Valencia and **guaranteed admission to UCF**. One out of four UCF graduates started at Valencia. The College

also enjoys many other partnerships with educational institutions.

- With the support from a \$224,999 **National Science Foundation** Advanced Technical Education grant, Valencia College is developing an **Engineering Technology Associate in Science** specialization in **supply chain automation**, as well as providing supply chain automation training to secondary school teachers.

- Valencia's annual **economic impact** on its surrounding area totals more than **\$1 billion**.

- The Valencia Foundation boasts one of the country's **largest community college endowments**, with a market value of \$75 million in March 2019. The Foundation raised **\$6.6 million** during the 2018-19 fiscal year.
- The Foundation is conducting the **\$30 million Valencia Promise Campaign**, raising funds to support affordability, signature programs, training for high-demand careers and innovative learning approaches.

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- Supported by the National Science Foundation, the **Louis Stokes Alliance for Minority Participation (LSAMP)** is a program designed to **help diversify the STEM workforce**. By participating in this program as the **lead institute in the Central Florida STEM Alliance**, Valencia has worked diligently to increase the successful transfer of

historically underrepresented minority students into STEM majors and enhance those experiences for students.

- Valencia College celebrates several important **traditions** each year, including the **Student Government Association Dinner** at the Campus President's home, **President for a Day**, the **Student Development Thanksgiving Dinner** and the **Meet Your Professor Campus Kick-off** in the fall.

- In 2018-19, eight Valencia College faculty and staff members were recognized with the prestigious **John and Suanne Roueche Excellence Award** from the League for Innovation in the Community College.

- Valencia's **financials are in good order** with repeated balanced budgets, a healthy fund balance and clean audits.

VALENCIA COLLEGE'S VISION, VALUES, MISSION AND STRATEGIC PILLARS

Vision

Valencia is a premier learning college that transforms lives, strengthens community and inspires individuals to excellence.

Values

Learning by committing to Valencia's core competencies — Think, Value, Communicate and Act — and the potential of each person to learn at the highest levels of achievement for personal and professional success.

People by creating a caring, inclusive and safe environment that inspires all people to achieve their goals, share their success and encourage others.

Diversity by fostering the understanding it builds in learning relations and appreciating the dimensions it adds to our quality of life.

Access by reaching out to our communities, inviting and supporting all learners and partners to achieve their goals.

Integrity by respecting the ideas of freedom, civic responsibility, academic honesty, personal ethics and the courage to act.

Mission

Valencia provides opportunities for academic, technical and life-long learning



in a collaborative culture dedicated to inquiry, results and excellence.

Strategic Impact Goals

College Access

Valencia College will work with community partners to ensure that, by 2030, 80% of Orange and Osceola County high school graduates of each race and ethnicity will attend a post-secondary institution – including vocational or technical school, college or university – in the year following high school graduation.

Graduation

By 2030, the five-year graduation rates for degree-seeking students of each race and ethnicity will exceed 50%, so that more than half of all degree-seeking students of each race and ethnicity who enroll at Valencia College in the 2025-26 academic year will complete an associate degree from Valencia by summer of 2030.

Transfer Success

By 2030, 65% of students of each race and ethnicity who earn an A.A. or A.S. degree from Valencia College and enroll in a baccalaureate degree program at the University of Central Florida or Valencia College will earn their bachelor's degree within four years of starting a baccalaureate degree program.

Career Credentials

By 2030, Valencia College students will earn 12,000 high-quality workforce credentials each year. These credentials will include A.S., B.A.S., and B.S. degree completions, accelerated skills training and postsecondary adult vocational certificate (PSAV) completions, and qualifying technical certificate completions. To move toward equity in educational attainment and factoring in expected changes in demographics, we would expect at least 50% of these credentials to be awarded to Hispanic students and at least 25% to be awarded to Black students.